



# ANNUAL REPORT 2016





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## Mission

To encourage social responsibility in Bulgarian society.

## Goal

Enhance co-operation among civil society, the corporate sector, national and local authorities to improve the quality of life and developmental opportunities for the people of Bulgaria.

## Objectives

- Raise funds for social investment from individual donors, the business sector and public and private sources
- Provide financial and technical support to civil society organisations addressing social needs of the community at a national level
- Contribute to the effectiveness, sustainability and diversity of social programmes in Bulgaria by making targeted grants
- Serve as a professional vehicle and provide expert advice, consultancy, assessment, monitoring and evaluation of projects and programmes
- Promote transparency, accountability and professionalism to comply with the highest ethical standards
- Work in partnership with other civil organisations at national or local level for greater social responsibility and sustainability of the civil sector in Bulgaria

## Values

- Dialogue
- Responsibility
- Respect
- Participation
- Transparency
- Cooperation



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The Tulip Foundation's 2016 Report includes information about the programs, initiatives, campaigns, and awards we worked for during the year.

We continued our main programs and campaigns, we started new initiatives. We have completed the program "Trusting in Children and Family" with real and very encouraging results and we have been working purposefully to continue and build it next year with partners and supporters. We started new projects with new partners from different countries in Europe, we learned a lot from them and shared experiences and practices with colleagues in Bulgaria and international networks.

The presented report is another way of telling more about our work with partners, colleagues and many other civil organizations and the lessons learned.



Maria Petkova

Director





## **Tulip Foundation**

### **Annual Report 2016**

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## Programs

### Trusting in Children and Family Programme

That was the last year of the realisation of the Trusting in Children and Family Programme. Our team continued the targeted activities aimed at building the capacity of the supported organisations, impact assessment, sharing of experience. The last working meeting of organisations supported in the frame of Trusting in Children and Family Programme took place at Stara Zagora Mineral Bath on 18 and 19 February. Colleagues from various places and municipalities shared their observations and conclusions from practical work, their plans for future activities. All together we spoke about the upcoming Day of the pink T-shirt, Father's Day and Father's Week as well other ideas and opportunities for practical involvement of fathers in lives of children. Till the end of the day we discussed information, individual interviews and focus groups as a preparatory work for the assessment of the social impact of the programme. Two working sessions were dedicated to description of the working models with the professional assistance of Georgi Genchev from the Informational NGO portal in Bulgaria.



Galina Markova from the Know How Centre for alternative care at the New Bulgarian University presented an in-depth evaluation of the programme. The main elements include conclusions that a community of people and organisations based on shared values has been created in the frame of the programme. The scope of the programme is impressive; all different levels of social work have been covered in various approaches and activities. The participants have achieve

enormous progress in documentation of results and changes. A substantial number of partnerships have been developed with various organisations – schools, kindergartens, community clubs, churches, local organisations, social institutions, hospitals etc. Some of the most marginalized groups and people have been reached. From Family group conference practice is seen that more and more people and specialists start to look at the family as a “family”. Empowerment of people and is seen in reports, case studies, interviews, models and documents. There is a noticeable tendency towards standardization of practices.

The program achieves prevention of abandonment, unwanted pregnancy, domestic violence and trafficking of human beings. It has changed attitudes and has created a new type of relationship culture: it has overcome attitudes related to the exclusion of fathers from the childcare process, has developed a culture of sharing with specialists, has created a culture of community sharing and mutual help. The program has reduced the stigma towards adoptions, children with disabilities and children from institutions. It has created an experience of human dignity and value in consumers. It has reached remote and isolated areas. And last but not least - created a relationship of trust in the team and a protected environment for professional development.

*Galina Markova  
Know How Centre for alternative care  
at the New Bulgarian University,  
evaluator*

The teams of the funded organisations presented their observations and conclusions about the factors, the approaches and the changes achieved. They spoke about challenges, successes and working practices. The working models of all supported organisations were presented at the closing event. The colleagues from Karin Dom Foundation, Egida Association Pazardjik, Future for the Children Association from Kazanluk, Centre Maria Gorna Oriahovitsa



*I want to personally thank you all for the incredibly useful cooperation over the years! I hope, and I am sure that we will have many more common initiatives in the future, because we not only go along a common path, but we also look in one direction!*

*Nevena Madjarova  
NGO Club Targovishte*

and NAVA Plovdiv took part in the panel dedicated to inclusion and participation of families. Just week before the Father's Day the presentations about involving and participation of fathers and other significant men included representatives of Helping Hand Foundation Dobrich, Samaritans Association Stara Zagora, Opportunity and Protection Association Haskovo and Children and Youth Association Sofia. Practical involvement and participation of the community requires targeted and long term efforts. The colleagues from NGO Club Targovishte, Sauchastie Association Varna, 1 June Association Biala Slatina and the Bulgarian Association of Adopted people and Adoptive parents shared their findings and conclusion on this important theme.

See what mothers, fathers, children, grandmothers and grandfathers, people from the community, volunteers, partners, and specialist say at the end of the programme.

Following the manner of the programme on 2 June there was a working meeting of representatives of the supported organisations with other relevant organisations. Donika Koleva, Nina Todorova and Gergana Georgieva from SOS Children's villages presented their project Give a hand – mobile teams for support for children and families in the community and the developed standards for mobile social work. That provoked a lively discussion about the need, the opportunities and the content of the standards in Bulgaria. The activities of the Bulgarian food bank and the ways for cooperation with civil organisations were presented by Vanya Nedialkova. The colleague raised many questions about the practical aspects. The programme "To raise while giving wings" programme for positive parenting approaches and practices as well as prevention of aggression among the very young children in kindergartens of Equilibrium Association was presented by Mihaela Boneva, a social worker at the Centre for public support in Ruse. She distributed a number of publications among the participants for their direct work with parents and families.

*Bravo to colleagues participating in the Trusting in Children and Family program! Sincere admiration!*

*Tsvete Yaneva  
„Tsvete“ Theatre*

*We want to thank you for the good work together! It was a pleasure for our team.*

*Malina Slavova, Chair of the Board  
Opportunity and Protection Association*





## Organisational policy for protection of children

In following its targeted activities in the frame of the Trusting in Children and Families Programme, the team of Tulip Foundation started a systematic work for guaranteeing the safety of children. Miroslava Georgieva was actively involved in a seminar for Development of organisational policies and procedures for internal protection of children, which took place on 25-26 April in Sofia. It was organised by Oak Foundation and led by Stefan Yordanov, consultant on child safety at the Regional centre of Keeping Children Safe for Eastern Europe. The aim for more than 30 participants from civil organisations was to develop internal rules for protection of children for their organisations so to guarantee the safety of children with and for whom they work directly or indirectly. The team of Tulip Foundation developed its organisational policy and procedures that were adopted by the managing board on 1 November 2016. Integral part of the policy of Tulip Foundation is to request its grantees and partners to develop and adopt their policy for safety of children.

## Development of professional capacity programme

Representatives of 23 nongovernmental organisations from Bulgaria, Latvia, Poland and Moldova got together from 12 to 14 July in Sofia for a working meeting in the frame of a second phase of the Organisational Capacity Building Programme for the practical implementation of the six principles of Oak Foundation and Child to Child UK.



During the next three years their efforts are going to be directed at development and piloting of concrete practical instruments for monitoring and application of the six principles – based on the rights of the child; participation of children; nondiscrimination; best interest of the child; respect and building up on the strengths and do not harm!

Miroslava Georgieva is participating on behalf of Tulip Foundation. In the fall of 2016 she took part in the working groups for the development of on-line training modules on the best interest of the child and the effects and the differences when applying the approach based on the right of the child rather than work based on the needs.

## Social Inclusion and Dignified Life at Old Age

### European Day of Solidarity between Generations, 29 April

Tens of organisations around the country took part in the European Day of solidarity between generations campaign again this year. During the days before Easter people from different ages came together for colouring eggs, meetings, concerts, culinary workshops, games, competitions, discussions, musical performances, home visits to older people etc. All these events include the themes for continuity, respect, connections between people in the family, in professional life and the society. That was the aim of the campaign – to encourage various joint events of people from all generations based on mutual understanding, respect and solidarity between people. Tulip Foundation organised the campaign for an eight successive year with the media partnership of the Informational portal of NGOs in Bulgaria .



29 April was announced a European day of Solidarity between Generations in 2008 with the aim to draw the attention of the society to the need of adequate policies for older people in the EU. Solidarity between generations plays a key role in the development of fair and sustainable responses to the major economic and social challenges that the EU is facing nowadays. We are aware of the

need of targeted actions for a more just division of resources, responsibilities and participation for a better cooperation among the generations in all social and economical spheres.



### Society of All Ages Campaign - International Day of Older People 1 October

Tulip Foundation organised a campaign Society of All Ages on the occasion of 1 October – the International Day of Older People for a ninth successive year. The aim is to bring the attention of the society on the opportunities and the contribution of older people which are especially important in times of demographic and economic changes in Europe and the world. We express our deep gratitude to all colleagues, friends and supporters who took part in the campaign so that we showed together our recognition and thankfulness to our mothers and fathers, grandmothers and grandfathers and hear what they want to tell us.

Silver fall Club at the Charity Association Donka Paprikova; the Bulgarian Red Cross; the Club of pensioners and the authentic folklore club at Centre for development in Tervel; social complex, sport club and Day centre for children with disabilities along with many children and older people in Yambol; community club in Sheinovo; Trakia association; community clubs in Straja village,



## Project of the Year 2015 Awards



The Project of the Year 2015 awards were announced by the members of the Jury at the Literature Club "The Pen" on 29 March 2016. The ceremony was opened by Iren Levi who presented the competition, the nominated projects, the Jury and the criteria. Maria Petkova, director of Tulip Foundation, spoke about the idea of the competition and the ceremony that brought together the professionals from the civil sector and the prominent professionals from business, media, culture, arts and diplomats.



Ronald van der Giessen, director of Oranje Fonds, The Netherlands was a special guest. A long term partnership connects the two foundations. He spoke about that: "I can say I am a friend of Tulip Foundation. I was present at the first ceremony 11 years ago and I am very happy to be here now 11 years later again. The Oranje Foundation in the Netherlands and the Tulip Foundation in Bulgaria are linked by one very simple prin-

ciple. We both believe in the power of civil initiative. Whether it is in a small rural community or in a big city – initiative has to be taken by civilians to take care for their neighborhoods or their villages. We believe in the power of volunteers – people who want to do something actively for the society!"

By tradition the members of the Jury announced the awards. This year they were Violina Marinova, Chair of the Board and CEO of DSK Bank; Nikola Dobrev, Chair of the Board of Directors of KCM 2000 Group; HE Anick Van Calster, Ambassador of the Kingdom of Belgium; Sevda Shishmanova, programme director of the Bulgarian National Television; Manol Peikov, publisher Janet 45 and Miroslav Borshosh, director of the National palace of culture.



*All the projects that participated in the competition this year were great. We have not divided them into small and large. There were some really nice small projects that greatly influence and change the picture in local communities. We, as members of the jury, have tried to evaluate the two most important things - which projects contribute to the greatest change and are financially effective.*

*Manol Peykov,  
Publisher, Member of the Jury*

The awarded projects are "Breast cancer is

curable!” of the Centre for protection of rights in the health system “Children’s house” of “For our children” Foundation and „Let’s not reject a child for a second time” run by the Bulgarian Association of Adoptive Parents and Adopted Persons. These were selected on the basis of achieved results, sustainability of the project activities, financial efficiency, participation of the target groups and the local communities, innovative services and the possibilities for implementing the project in other areas of the country.



*For me, it is a true celebration of the spirit that you make us become part of - the people and their work that we meet with. Thanks for the sensitivity you return to us every year.*

*Sevda Shishmanova,  
Programme Director  
Bulgarian National Television*



*Every year I really enjoy to read the projects. I always finish the reading with a big smile on my face. My heart is warm. Civil organizations are important to society. They are also important because they place the agenda. We know it's not always easy in life. And then it is very important that you are not alone and that there are people who will help you.*

*HE Anick Van Calster,  
Ambassador of the Kingdom of Belgium*

Forty two projects from around the country were nominated for Project of the Year 2015 competition. They were nominated by civil originations and partners, donor organisations, the project team of the implementing organisations, volunteers, schools, kindergartens and community clubs, companies and citizens who have participated in activities.

The Project of the Year 2015 ceremony was organised with the media partnership of the Bulgarian National Television, Capital newspaper, Capital Daily, the Informational Portal for NGOs in Bulgaria and the support of the National palace of culture.

*On the eve of my final departure from Bulgaria, I would like to say that the Embassy of Belgium had a very good cooperation with the Tulip Foundation. It was a great pleasure for me to be part of the jury for the annual award of your organisation. I wish you future success in your work for the benefit of the children who are our future!*

*HE Anick Van Calster,  
Ambassador of the Kingdom of Belgium*

## Volunteering

### Social Impact of Volunteering in Bulgaria

Civil organisations aim to bring change. Recruitment, training and engagement of volunteers in their activities are daily practices for some organisations. Tulip Foundation works with its partners in Europe on the needs, practices and standards in measuring the social impact of volunteering. In order to gain a better picture of the understanding and the practices in Bulgaria we encouraged colleagues from civil organisations to fill a short questionnaire in the end of January this year. In less than a month some 100 organisations filled the form.

Close to 84% of respondents regularly work with volunteers. Most of them are local organisations. Significant fact is that almost 80% of organisations provide training and support for their volunteers or rely on another organisation to do so. The practice of measuring the social impact of volunteers is somewhat limited, but still more than half of the organisations (60%) are committed to it. Nearly equal numbers of organisations measure the impact regularly or sometimes. Most of them have developed their own indicators and less than 4% apply a concrete method. As most significant indicators are defined the change in volunteers themselves as acquired skills, confidence and experience (80%) and the change in lives of people supported by the volunteers (65%). The change of attitude in local community is important for 35% of organisations. The most definite is the conclusion that measuring the social impact is important - 85% find it very important and the rest believe it is somewhat important. Two thirds of respondents share the belief that measuring the effect of volunteering has its importance for everyone.

### Days of Good Deeds 2016



In May we launched the Days of Good Deeds campaign to encourage more and different people to get involved as volunteers in various initiatives and events in their towns, villages and neighborhoods. We know that there are so many and interesting ways for each of us to help, to become part of life of others, to participate together with them in making the change one wants to see. Tens of initiatives were organised in the last week of May by civil organisations and community clubs. Some of them received support from Tulip Foundation, many others realised the good deeds with their own resources.

*More good deeds, more hands, much more Bulgarians along the path of volunteering, that's the power!*

*Rosen Plevneliev  
President of the Republic of Bulgaria*

## EngAIGers and Tulip Foundation organised a campaign to support local voluntary initiatives

The EngAIGers Club and Tulip Foundation launched a campaign to support local volunteer initiatives aimed at raising awareness among young people from small settlements about high speeds, safe driving, safety on the roads, respect and care for others and realization of a local volunteer initiative for the children and the older people in the settlement. The campaign was oriented mostly toward young people interested in motors, high speed, strong emotions, but who have not yet developed understanding for responsibility, safety and respect for others on the road and in life. The initiatives took place in small settlements where opportunities for social life are limited and the young people sometimes drive to a neighboring town to go to disco or club thus putting themselves or their friends and other people at a risk. The idea is to engage them in initiatives that they plan and implement so to be of support to others, to demonstrate knowledge, attitude and skills. The EngAIGers selected a few projects that were supported with the raised funds.



They visited two of these during October. On 9 October they met children and young people at Educational Centre for Health and Social Development in Kustendil. Engaged in various games the children and the youth

got to know the rules for safety on the road and the need of smart and responsible driving.

The motor riders traveled to Kliment and Voiniagovo villages in Karlovo municipality on 15 October. Youth and Civil Initiatives in the Rose Valley Association organised a meeting with lecture for the local youth – motor riders, bicycle riders and children. They all engaged in a competition and games.

The board of Chitalishte "Liberation - 1884" and the volunteers in Sheinovo village, Kazanluk municipality decided to bring in one the Christmas celebration of the Chitalishte and the charity initiative under the heading "Miracles happen on Christmas". Using the grant funds from Tulip Foundation the youth high speed lovers together with the team of the Chitalishte cooked and delivered hot meal to hundred poor people.

## "Apathy or Action: Young Europeans Take a Stand" Volonteurope's Annual conference, Nantes, 26-28 October 2016

Volonteurope's 25th Annual conference was co-organised with the French member of the network La Ligue de l'enseignemen. The members of Volonteurope discussed current issues and themes concerning volunteering in Europe. Maria Petkova from Tulip Foundation was elected as a Board member of the European network. The conference brought together 150 young activists and civil society actors from across Europe who were engaged in talks and debates, performances, an exhibition, visits to local NGOs and the launch of Volonteurope's report on youth engagement in Europe. A series of youth-led workshops explored the issues that matter to young Europeans, looking at examples of how they are taking action to effect change in their own communities.

## Voluntary Initiative 2016 Awards

The Voluntary Initiative 2016 Awards were announced at a public ceremony with the presence of tens of volunteers and guests at the Ceremonial Hall at the Central Military Club on 1 December 2016. Maria Petkova from Tulip Foundation opened the ceremony and spoke about the significance of the volunteers and their efforts, the volunteering as an ultimate exercise of democracy when every day, every week thousands of volunteers in Bulgaria give their efforts, time, will and skills to show in practice what and how could be done so that we all live together well.



The President Rosen Plevneliev congratulated the volunteers in Bulgaria with the words „I am one of you, I am with you with my hearth, with my thoughts and actions. What else if not doing good makes sense? Even more when it is difficult and hard.“ He spoke also about the power of volunteering and involving more and more people in volunteering. „You are a model, you come from around the country and every one of you is an example with the good you do, the hand you give, the sense you bring and the active position you have. I thank you all from the bottom of my heart, I am with you!“

Reneta Veneva, Chair of the Board of NAVA spoke about the initiatives nominated this year. „It is very important that every fourth initiative comes from a small settlement and

there are more and more new organisations and volunteer groups that appear each next year.“ She shared also the good news that there are younger children involved in volunteering, as young as 5-6 years old. Reneta Veneva stressed on the fact that voluntary organisations are still expecting a law on volunteering and a system for valuing the skills gained in volunteering.

During the most moving part of the ceremony the members of the Jury announced the awards. Aneta Milkova, member of the Board of the Bulgarian National Television, Alexey Lazarov, Chief Editor of Capital newspaper and Ognian Zlatev, Head of Representative Office of European Commission in Bulgaria selected the best initiatives on the basis of their results, the importance for the local community, the number and the involvement of the participants, the impact of the initiative for the development of the capacity of the volunteers and the team of the organisation, the financial effectiveness.



*It is very important in such days of global turbulence not to forget the most human in ourselves. It is precisely this that causes volunteers to do what they do.*

*Ognian Zlatev,  
Head of Representative Office of  
European Commission in Bulgaria*



The following initiatives were awarded - "The voice of the children" run by Future for Children Association, Kazanluk; "Volunteers Mentors - Friends" of Caritas Sofia and "When we become 10000 we are going to plant a forest!" of Foundation 77.

*You deserve our admiration for the simple reason that you dedicate your time in the name of someone else.*

*Aneta Milkova,  
member of the Board of  
Bulgarian National Television*



The teams of the awarded initiatives had a group photo with the President of the Republic of Bulgaria Rosen Plevneliev, the members of the Jury and the organisers of the competition. At the end of the ceremony all the participants applauded all volunteers in Bulgaria.



In total **51 initiatives** of volunteers realised in towns and villages are competing for the Volunteer Initiative 2016 awards. The competition was announced by Tulip Foundation and the National Alliance for Voluntary Action for a sixth successive year and was open for organisations and groups that have organised voluntary initiatives during the year regardless the place and the period of the realisation, the aim and organisation of the actions, the sources of funding, number and age of the volunteers were invited to participate.

*Long-term partnership and friendship connects both organizations. We believe in the power of human initiative. Whether it is a small settlement or a big city - the initiative is for the citizens to take care of their neighbors or the whole village. We believe in the strength of volunteers - the people who want to do something for society!*

*Ronald van der Giessen,  
director of Oranje Fonds,  
The Netherlands*



## Talk With Me project

Talk with me is an international partnership project co-funded by the Erasmus+ programme of the EU. Our partners are Gemeinsam leben & lernen in Europa from Passau, Germany /organisation with a substantial experience in working with volunteers and refugees and a bearer of few e3uropean awards like Active Citizens Europe Award/ and Centrul de Voluntariat Cluj-Napoca, Romania. The project is aimed at development and adaptation of an innovative programme for young volunteers in support to young refugees and refugee children so that they can learn the language of the country where they have decided to settle. The programme includes training and educational materials adapted to the needs of young people. The model has been successfully applied in Germany and is based not on a academic learning of language, but on opportunities to communicate on general themes and use the information in a daily life.



The aim is to create opportunities for talking and sharing as the language is a base for communication, thinking, learning and transfer of knowledge and information. The refugees most often do not have a chance to practice the language of the country of residence.

The first transnational working meeting took place in Passau, between 14 - 16 April. The

teams of the three organisations got together in Passau and the German partners presented in details their programme and approach. They shared the materials for recruitment and training of volunteers, the initial informational materials for refugees, the way they work with schools and other organisations. We visited a centre for accommodation of unattended refugee children. And spoke with refugees who are committed to help new coming refugees in Germany.



The second working visit in the frame of Talk with Me project was in Cluj from 27 to 29 July 2016 . For some three days together with the hosts, the Centrul de Voluntariat Cluj-Napoca and the partners Gemeinsam leben & lernen in Europa eV and Tulip Foundation we continued to work on adaptation of training materials and a manual for young volunteers working with refugee and migrant children and young people for easier learning and communication in the local language of Bulgaria and Romania. The aim of the manual is to provide young people with an instrument for easy and quick learning of the local language. At the end of the project an European manual developed on the basis of the experience of organisations working with volunteers in different countries will be published.



## EU AID Volunteers Project

Tulip Foundation was involved in a technical assistance project aimed at building the capacity of the participating organisations and to help them organise their work with volunteers in accordance with the quality standards required by the initiative of the European commission EU Volunteers for humanitarian aid, thus doubling the number of accredited sending organisations. The idea of the created platform is to become a place for sharing of experience and practices, mutual education and establishment of partnerships.

The project has been initiated by four organisations - Alianza por la solidaridad, Volonteurope, HBAid and GVC, which shared their experience in humanitarian aid and management of volunteers with other organisations from around Europe - Chance for Life, Imago Mundi and Asociatia Act Integration (Romania), Croatian Baptist Aid, Foundation for Africa and Területfejlesztők a Vidékért Egyesület (Hungary), Solidarite Laique, La Ligue de l'enseignement and Fédération des Vosges (France), SOS Malta, ARCI Catania, CESVOT, ARCS Culture Solidali and Gondwana (Italy), Volunteering Matters (The UK), ASUR and MPDL (Spain) and Tulip Foundation (Bulgaria).

During 2016 the organisations participated in a series of webinars and consultations so to get prepared to be certified for sending organisations in the frame of the initiative EU Volunteers for humanitarian aid.

## To be a Father National Campaign

### Pink T-shirt Day



In Pink T-shirt Day—24 February we say NO to violence and harassment in schools and kindergartens and as we know that messages are stronger when they are supported by people who are significant for the children, we appeal to men – fathers, big brothers, grandfathers to join us. Tulip Foundation is involved and encouraged all partners to join the Pink T-shirt Day which is the third Wednesday of February each year. It is the fifth time the day is marked in Bulgaria. Tulip Foundation and our partners Bulgarian Association of adopted people and adoptive parents, National Alliance for voluntary action, Future for Children Association Kazanluk, Egida Association Pazardjik, First of June Association Biala Slatina, Samaritans Association Stara Zagora, Sauchastie Association Varna, Opportunity and Protection Association Haskovo organised various events to provoke thinking on the day of the Pink T-shirt.

### Father's Day 19 June

Tulip Foundation was actively involved in marking Father's Day in the third Sunday of June this year again. It is important for



fathers to know that their children will follow their model and not their advice when they grow up. So Tulip Foundation and many partners organised various interesting events with opportunities for fathers and children. The messages of the day reached out many fathers, grandfathers, big brothers and children as many organisations and people were engaged in realizing their own idea or event in the local community.

From 13 to 19 June an exhibition "To Be a Father" could be seen at the Peroto Club at the National Palace of Culture. A special video clip of the campaign was shown at the screens of the NDK the whole week. Organised drawing for children "Draw Your Father" took place at the Children's corner at the Feather Club on 18 June, Saturday with the support of Imaginarium. "Take you father to a cinema" was the theme of the screening of "How beautiful you are!" and "Bathmobile" on 19 June at Lumière cinema.



A number of partners took part with their own initiatives - Association 365, the Child department of Sofia City Library, Imaginarium Bulgaria, 1 June Association, Complex for Social Services in Pazardjik, Samaritans Association, the NGO Club in Targovishte.

## Fathers on the right place in Father's week 7 – 13 November



Thanks to our partners, colleagues and supporters who got involved in Father's Week with various initiatives and events in Sofia and around the country, many fathers were on the right place during the Father's week - where their children wanted them to be together with them. Together with us various events were organised by Sofia City library, Servantes Institute, Imaginarium Bulgaria, 1BIKE Bulgaria, Orange centre, Children and Youth Association, Samaritans Association in Stara Zagora, Future for Children Association in Kazanluk, Opportunity and Protection Association in Haskovo, Centre Maria in Gorna Oriahovitsa, Egida Association in Pazardjik, First June Association in Biala Slatina, the NGO Club in Targovishte, Sauchastie Association in Varna, Better together Social Centre in Karlovo, Youth and civil initiatives in the Rose value Association.



## Social Impact Analysis in Bulgaria

### Code of Good Impact Practices

Tulip Foundation published a new document for social impact in Bulgarian language. That is the **Code of Good Impact Practices**, developed by Inspiring Impact Programme. The very essence of existence of civil organisations is the change they work for. Associations, foundations, clubs, charity organisations, social enterprises are created with a defined goal. The social impact includes the effects for direct and indirect beneficiaries of project or the activities of an organisation, its team, other organisations, policies, practices, and legislation.

The Code describes the cycle of impact practices and the core principles with a short explanation of their importance and ideas about how they could be applied in practice. The cycle and the principles are valid for all kinds of non-for-profit organisations.

Impact practice is about all activities that an organisation delivers to focus on its impact – it includes defining the desired impact, planning how to measure it, collecting information, learning from the findings, communication it and making conclusions.

## Of NGOs and People Awards



The awards "Of NGOs and People" for an essay „Why is my organisation important for the people?“ were announced on 22 November at Vivacom Art Hall. The competition was organised by Tulip Foundation and the Information Portal of NGOs in Bulgaria with the aim to encourage the colleagues from civil organisations in Bulgaria to use human language in communication with people (especially those with and for whom they work), the donors, the volunteers, other organisations, media, society...

*With my colleagues and jury friends we searched for texts to trust. They might be simply written but they make you believe that those people who have written them know their work and have reached to the heart of things.*

*Marian Bodakov,  
Writer and University teacher*

This year 46 essays were presented in the competition. A Jury with members Luba Yordanova, journalist at Capital weekly, Marian Bodakov, a writer and a university teacher, and Georgi Angelov, journalist and Presenter at the Bulgarian National Television selected the best essays according to the preannounced criteria - human language of writing, clear and easy to understand

presentation of the organisation and its importance for the people, interesting and moving narrative.

*I meet everyday civil organizations that do very wonderful things. Unfortunately, they are not always able to represent their true achievements. Therefore initiatives such as these awards that pay attention to how we are talking about are extremely important.*

*Luba Yordanova,  
journalist at Capital weekly*

The awarded texts are „Why Karin Dom?“ by Tsvetalina Iosifova from Karin Dom Foundation in Varna and „Glavochite, glavochite - let them live long!“ by Ivan Radev, chief expert in public communications at WWF Bulgaria. The awards include a certificate and 500 BGN incentive grant.

*The ultimate goal of your texts is to attract as many people as possible to help you. Do not underestimate this if you want your messages to affect and intrigue more people. Whenever you write a speech, read out your text in a loud voice in advance and you will see how many things you will cut, and others you will add.*

*Georgi Angelov,  
Journalist and Presenter  
Bulgarian National Television*

## Sure Start Programme in Central and Eastern Europe

The team of Tulip Foundation started a new project for introducing civil organisations from Central and Eastern Europe working with children and families to the concept and the practice of the Sure Start Programme and its implementation in Hungary over the last 10 years. The aim is to identify opportunities for introduction of the programme in other countries in the region.



The Sure Start programme has been started in the UK at the end of the 90hties with the aim to overcome child poverty and social exclusion of children from underdeveloped communities with limited access to services. It is realised in stages since 1999. There are some 500 local groups reaching about 4 million children. The programme has two main areas – promotion of social and emotional development, good health for children, improvement of skills and abilities and support for families as a whole.

The programme is based on inter – sectorial cooperation and civil organisations. It is implemented through local initiatives aimed at equal opportunities for children from birth to the age of 6 years and prevention of the negative effects of child poverty on the health, social wellbeing and cognitive development and provision of just care relevant to



the needs of children at different age. It provides support at multiple levels for families with young children living in underprivileged areas, villages, urban neighborhoods and living complexes.

The adaptation and the introduction of the programme in Hungary has started in 2003-2004 based on the British experience in 5 pilots with different characteristics – city, town, isolated places with high unemployment rate, small town, village. The programme is adapted and piloted with the support of the EU between 2006 и 2014. By 2016 there are 114 children's houses with different form of management – municipality, church or NGO or coalition of NGO and municipality, which work with some 12 000 children. The programme is part of the legislation for protection of children that guarantees its sustainability and state funding.



The aim of our project is to identify opportunities for the introduction of the programme to other countries in the region. In the first days Tulip Foundation organised a study visit for colleagues from Moldova, Romania, Serbia and Bosnia to get to know the programme and its introduction in Hungary. From 16 to 19 May 2016 partners from HHC Romania, CCF Moldova, HHC Bosnia, Pomoc deci Serbia and representatives of ministries, governmental agencies, municipalities and various institutions from five countries visited Hungary together with our

team. Our partners from Family, Child, Youth Association organised the meetings and presentations.

Along with the presentations of Maria Herzog, chair of the Family, Child, Youth Association; David Kiss, program director, Hungarian Charity Service of the Order of Malta; Magdolna Kannai Droszterné, Deputy Head of Department of "Opportunities for Children", Ministry of Human Resources and Erika Kovács, co-ordinator of Sure Start Program in Hungary, we had meetings and conversations with mayors, directors of schools and kindergartens, teams of Sure Start houses in Nogrod region. The participants in the group raised various questions and received many answers.

The partners organised presentations of the programme in their respective countries. In Serbia that happened in the frame of an International conference "What Are Young Children Telling Us?" which took place in Belgrade on 20-21 September with the participation of colleagues from Serbia, Albania, Croatia, Kosovo, Macedonia, Montenegro. Maria Herzog, Chair of Family, Child, Youth Association, presented the development of Sure Start programme in the US and Europe over the last 25 years as well as the opportunities for adaptation of the programme in other countries in Central and Eastern Europe. The participants raised



many questions and shared comments.



Our colleagues and partners from CCF/HHC Moldova hosted a workshop in Chisinau to present the Sure Start programme in Moldova on 15 November. The participants – more than 30 colleagues from civil organisations, local authorities, schools, kindergartens, and universities, ministries of education, social policy, health and finance presented their position and took part in the discussions. The meeting started with a presentation of the policies and the practices in education and protection of children in Moldova. Maria Herzog from Family, Child, Youth Association presented the concept of the Sure Start programme and the practice of its implementation in Hungary over the last 12 years. The presentation provoked numerous questions and comments that led to a discussion about the opportunities for integrating the programme in the existing policy frame in Moldova. The participants stressed on many positive characteristics of the programme and various forms for its introduction.

## **EFFECTS programme - Experts for Families find Effective Concepts of Training and Support**

Tulip Foundation started a new programme for exchange of experience and practices for supporting and involving parents and families with the aim to reach best care for children with partner organisations from Europe. We called this programme EFFECTS and we aim to identify Effective Concepts for Training and Support with the participation of families and experts. експерти. The leading concept is linked with the question “What is a good educational support and how the needs of the families can be met in a most appropriate and effective way in the community?”. The programme envisages share of information and concepts and practices in working with children and their families in different countries in Europe.

Our partners in the programme are Diakonie Baden, Evangelische Hochschule Freiburg and BAG Familienbildung und Beratung e.V. from Germany, Udruga za rad s mladima Breza from Croatia, Everton Nursery School and Family Centre from the UK and Haro, riksorganisationen för valfrihet jämställdhet, föräldraskap from Sweden. The activities are co-funded in the frame of Erasmus+ programme of the EU.

With the implementation of the programme we aim to create a network of motivated specialists who discuss ideas and training methods, take part in exchange of knowledge and experience in relevant multi-professional competences. The participating professionals represent various organisations active in non-formal education, early childhood development, youth activities, higher education, professional training and adult education.

The themes of the first study visit were “Reconciliation of family and working life, Participation of families in the area of requirement planning and Mandatory quality Standards of Family Centres.” The partners meeting took place in Freiburg, Germany from 28 to 30 November. Radostina Antonova from the Know How Centre for Alternative



Care for children participated in the study visit by an invitation from Tulip Foundation.



Jana Herzberg from BAG Familienbildung und Beratung e. V., Berlin presented "Chances for Parents" project which goal is to improve the wellbeing of families, as well as to reduce inequality, poverty risk and social exclusion through the preventive effects of family education. Prof. Dr. Dörte Weltzien, Vice Dean of Research at the Protestant University of Applied Sciences, Freiburg spoke about resilience. Uta Reuter from the Department „Day care Centres become Family Centres“, project leader and trainer at Das Diakonische Werk der Evang. Landeskirche in Baden e.V., Karlsruhe shared that that networking is the most important part of the family center as the institutions can never take the care and responsibility for the child. Ute Fabacher, Head of Family Centre at Karlsruhe talked about their center where the nursery is in the same building with a home for elderly. The participants visited together the Family Centre in Lauchringen. The colleagues from Germany presented in details the concept and the activities of the family centres.

## Trust in the Family Changes Lives of People

Family group conference is a way for finding a solution for various problems as children, parents, members of the extended family, friends come together to make a plan. It is based on a very old traditional and easy to comprehend concept – the power of the family circle. The family conference gives an opportunity to the family to get together, to mobilize its own resources and to make the best possible plan to overcome a problem of a child or another member of the family. These are the member of the family that take a decision and bear the responsibility. The professional do not decide – they provide the necessary information, support and services. The model is based on the UN Convention on the Rights of the Child, the Human Rights Convention and the Convention on the Rights of People with Disabilities.

Tulip Foundation initiated the start of the implementation of the FGC model in Bulgaria in 2011 with the Trust in the Family Programme in a special partnership with the Eigen Kracht Centrale from the Netherlands. The same year Tulip Foundation became an active member of the EU FGC network.





There is a growing number of organisations that have been trained by Tulip Foundation and apply the method in Bulgaria. In August we delivered a training on family group conferencing for the team of Naia Association in Targovishte and independent coordinators from the region and Gorna Oriahovitsa. Later in October the team of Egida association got to know the method and the way it is applied during three days training in Pazardjik organised by Tulip Foundation. The participants learned about the history of the method, its application in various countries in Europe and the world and took part in discussing situations and different role plays. The two organisations accepted the document Principles and Practices and received a full pack of forms, documents and feedback forms.



Before the end of the year Tulip Foundation started a new programme for targeted funding for organisations that are prepared to apply the FGC method and have adopted the document Principles and Practices for Family Group Conferences. Since 2012 tens of conferences have been organised in Bulgaria. From our practical work we have learned that the family group conference:

- Is a right and an opportunity for the children and the whole family;
- Is a practical role model for decision making for children and young people;
- And a good way for fathers and other significant men to participate in the life

- of children;
- It strengthens the position and the role of children in the family;
- Is a financially effective and accessible model as it is based on independent coordinators;
- The model is successfully applied for prevention, intervention and crisis intervention;
- It is applicable with no regard of the problem – disability, (domestic) violence, poverty, drug or alcohol abuse, divorce, behavioral problems, learning difficulties, leaving institution, foster care, reintegration with family, leaving prison, restorative justice...;
- FGC is appropriate for finding solutions for children, adults and older people;
- It works with different families regardless ethnic, religious or cultural background, social, educational or material status of the people;
- It is equally effective in cities and small communities.

We learned that families are able to make and implement their plans. That's a good way for full scale utilization of available resources and opportunities!

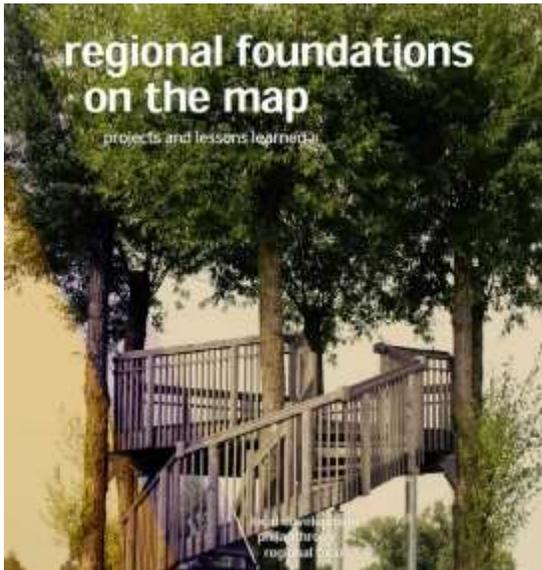


## Other activities

### Tulip Foundation shared The Marketplace model with EU partners

Tulip Foundation shared its experience in using the marketplace model with its European partners at the autumn meeting of the Regional Foundations Network took place on 6 October at the European Foundation Centre. Interesting and fruitful discussions brought together representatives of foundations from various parts of the continent. Sharing experience and practical work the participant realised that they share many common aims and concerns.

A recent publication of EFC "Regional foundations on the map: projects and lessons learned" features successful stories of foundations and their work. Tulip Foundations' programme Marketplace is presented along with stories from Belgium, Netherlands. The UK, Spain, Norway, France, Italy etc.



### Study visit to Romania for sharing experience in the field of child care

Invited by the Know-How centre for alternative care for children at the NBU in the frame of "Network for child protection in South East Europe" project Miroslava Georgieva from Tulip Foundation and colleagues from Albania, Bosnia and Herzegovina, Bulgaria and Serbia took part in a study visit to Iasi, Romania from 14 to 17 November. The visit was hosted by Terre des Hommes Romania and the Romanian Federation of non-governmental organisations in the social services.



The study visit included seven Romanian organisations that are actively working in Iasi, the least developed region in the northern neighboring country. The colleagues from Romania presented various innovative initiatives in the social sphere and their experience and successes in cooperation with local and national authorities that are aimed to guarantee the sustainability of their initiatives.

The last part of the visit was dedicated to the successful experience of the Romanian civil organisations in establishment and maintenance of a coalition aimed at advocacy for legal and financial changes and establishment of new services on a national and local level.



## List of funded projects

### Trusting in Children and Families Programme

#### Karin Dom Foundation, Varna

*Project:* Family oriented approach: an instrument for prevention of institutionalization of children with disabilities.

*Aim:* Prevention of institutionalization of children with disabilities through identification and support for families who do not receive help and services to cope with the disability condition of their children.

*Activities:* Training and coaching as an instrument for application of the family oriented approach for specialists; establishment of a working group for prevention of institutionalization; identification of children with disabilities at risk of placement in institution in a cooperation with Child Protection Department and hospitals; motivation trainings for parents; informal groups of parents of children with disabilities aimed at sharing experience and self help; sessions specialist-child-parent; trainings for NGOs in the country.

*Target groups:* Children with disabilities at risk of institutionalization and their families; various specialists working with children and their families.

*Grant:* 18 316,26 BGN

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[www.karindom.org](http://www.karindom.org)

#### Samaritans Association, Stara Zagora

*Project:* Where is the father?

*Aim:* To introduce and pilot in Stara Zagora municipality a model for empowering people who provide care for children whose parents have abdicated from their parental functions or are absent with aim to guarantee the fundamental rights of the children – raising them in a family environment, identity and opportunities for development.

*Activities:* Raising information and awareness among the target groups about the role, the rights and the responsibilities of the father in caring and bringing up children through professional discussions, information meetings among target groups, consultations for families; case work – social and legal consultations, counseling, mediation; father support groups for fathers bringing up their children without a mother, various initiatives “My dad and I” aimed at restoring and strengthening the connection father- child.

*Target groups:* Children at risk of abandonment in Stara Zagora municipality, raised in incomplete families – most of these with absent mother or in difficult financial conditions; local community in Lozenetz and Bratia Kunchevi and Hrishteni villages; social workers from social care services in Stara Zagora.

*Grant:* 8 640 BGN

*Contacts:* Diana Dimova

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### **Bulgarian Association of Adoptive Parents and Adopted Persons (BAAA), Sofia**

*Project:* Let's not reject a child for a second time

*Aim:* Prevention of abandonment of children from adoptive families through support and inter-help for coping with questions and difficulties of candidate adoptive parents, adoptive families and adopted children and young people during and after adoption process.

*Activities:* Creation and support for self help groups of candidate adoptive parents, adoptive families and adopted children and young people in Sofia and Gabrovo; individual consultations for candidate adoptive parents and adoptive families with specialists – medical doctor, lawyer and social worker; update and maintenance of a website based internet forum for sharing of best practices in the field of adoption in a virtual self help group; training of facilitators of self help groups who will be starting more groups around the country; publication of a guide for adoption covering first steps, raising and caring for adopted children that will be widely distributed.

*Target groups:* Candidate adoptive families, adoptive parents, adopted children and young people.

*Grant:* 4 590,72 BGN

*Contacts:* Gergana Bogdanova

Bulgarian Association of Adoptive Parents and Adopted Persons

Suha Reka, bl.103, entr.A, fl.6, ap.22

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### **Opportunity and Protection Association, Haskovo**

*Project:* Social mentorship

*Aim:* To reduce the risk of abandonment of children and to stimulate the role of the family for the development of children.

*Activities:* establishment of a network of specialists working in direct contact with children from families at risk in Haskovo and surrounding villages; trainings for the members of the network, regular meetings; interventions aimed at prevention of child institutionalization – social consultation, family group conferences; preventative group work with children from communities practicing early age marriages; group work with parents aimed at positive parenting; increasing the number of boys from the target group participating in activities and activating the role of man in the families through school for parents, FGC, sections with children aimed at tolerant balanced gender interaction.

*Target groups:* Roma families not providing quality care for the development of their children in Haskovo and 8 villages in the municipality with limited access to social services; children aged 12-15 predominantly from Roma and Turkish background who are at risk of forced marriages at early age; members of the extended families of children including at least 35% fathers and other male figures.

*Grant:* 4 126,17 BGN

*Contacts:* Malina Slavova

Opportunity and Protection Association

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### **Centre Maria Association, Gorna Oriahovitsa**

*Project:* Children and families at risk – let's solve the problem TOGETHER

*Aim:* To limit the risk of neglect, maltreat and abandon children through information, early diagnostics, effective and timely support in partnership with institutions working with children.

*Activities:* Consultations and support for children and families at risk, mobile work, family group conferences; trainings for children and youth in violence prevention; seminars for multi disciplinary teams in 10 municipalities in Veliko Tarnovo region – Elena, Zlataritzha, Svishtov, Polski Trambesh, Gorna Oriahovitsa, Liaskovets, Pavlikeni, Suhindol, Veliko Tarnovo and Strajitsa; training s for pedagogical specialists and counselors, school psychologists about prevention of violence.

*Target groups:* Children and youth who are victims or at risk of violence, risk of dropping out from school; children with problematic behavior and from families with problems; children at risk of institutionalization; adopted children; women victims of violence, single mothers, mothers with lacking social skills and parental skills; families with low social and educational status, lacking parental capacity or practicing violence against their children; families in a divorce or having problems with practicing their parental rights; adoptive parents and candidate adoptive parents; foster parents; single fathers, violent male; fathers lacking parental skills.

*Grant:* 4 020,67 BGN

*Contacts:* Ludmila Cvetanova  
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### **NGO Club Association, Targovishte**

*Project:* Holistic support for bringing up children in a family environment

*Aim:* To „close“ the entrance to institutions for children by reducing the number of children abandoned by their families to the minimum and support for families to provide good care so that their children are not at risk to be placed in institutions.

*Activities:* Early identification of families at risk; outreach work for improving the skills of parents including fathers; cooperation with other institutions and organisations; holistic approach in support for families; building up the capacity of the organisation and the local communities for supporting children and families at risk; outreach work, mediation, family group conferences, trainings for community workers, discussions, promotion of positive parenting.

*Target groups:* families from Roma community living in Targovishte municipality and the villages Goliamo Novo and Vardun.

*Grant:* 4 488,81 BGN

*Contacts:* Diana Yakimova  
NGO Club Association Targovishte  
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[www.clubngo.org](http://www.clubngo.org)





### **1 June Association, Byala Slatina**

*Project:* Friends of the child

*Aim:* Decreasing the numbers of insufficient care and neglect of children aged 1 to 7 years in Byala Slatina and Kneja municipalities through support for children at risk and involvement of fathers and male figures in care for children; support for children with disabilities and their families through early intervention and family oriented approach.

*Activities:* Establishment of Friends of the Child Club; mobile social work; participation of fathers and male figures in care for children – Together with Daddy; early intervention services for children with disabilities; creation of a network of parents of children with disabilities; promotion of the practical experience.

*Target groups:* Children aged 1 to 7 years from Byala Slatina and Kneja municipalities who are not attending kindergarten and children with disabilities and their families including male members of the families.

*Grant:* 4 084,17 BGN

*Contacts:* Natalia Kostadinova

1 June Association

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### **Helping Hand Foundation, Dobrich**

*Project:* United for children and families

*Aim:* Reducing the number of cases of neglect and abandonment of children in Dobrich through a complex of services that will empower the ethnic minorities and ensure conditions for their integration.

*Activities:* early identification, assessment and plan for case work; consultations and individual support by a mobile outreach team; workshop for parents including pregnant women and young families; health and sex education in schools in Dobrich with predominantly minority students; mentor programme; family group conferences.

*Target groups:* Children and families at risk with special accent on fathers and extended families; newborn and very young children (0-3) at risk of abandonment or neglect and their families; children of teenage parents; pregnant women, future parents from risky communities; children and youth from vulnerable communities at risk.

*Grant:* 18 127,48 BGN

*Contacts:* Albena Boneva

Helping Hand Foundation

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## Sauchastie (Co-participation) Association, Varna

*Project:* Support for Parenting

*Aim:* To decrease the number of case of abandonment of children, violence and neglect in underprivileged families living in Roma neighborhoods and quarters in Varna and surrounding villages through support for parenting.

*Activities:* Working meetings with representatives (leaders) of local communities and their engagement as partners; outreach work aimed at informing families about the negative impact of neglect, violence or abandonment in social institutions for children; small groups meetings; identification of families and children at risk; outreach work for supporting families to improve the care for their children; systematic monitoring for prevention of crisis situations that would lead to worsening the care for children; crisis intervention ,case work, family group conferences, trainings for parents, provision of additional medical and social services.

*Target groups:* Underprivileged families whose children are at risk of neglect, violence or abandonment and placement in social institutions.

*Grant:* 4 067,72 BGN

*Contacts:* Iliyan Rizov

Sauchastie Association

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## Egida Association, Pazardjik

*Project:* The family – a guarantee for a happy childhood

*Aim:* To reduce the number of abandoned children on the territory of Pazardjik municipality through prevention of neglect in identified risky families; to increase the quality of parental care in the family; to reduce violence against children; to develop parental and job skills and social inclusion of families.

*Activities:* Dissemination of informational materials describing the available support for families; training of mobile team, outreach work – individual consultation; parents groups; training programme for parental capacity with three modules for different parents groups.

*Target groups:* Families without permanent housing, income and jobs, living in isolated areas; families lacking parental capacity and under aged parents; parents of children with disabilities.

*Grant:* 1 155,37 BGN

*Contacts:* Zlatka Grudeva

Egida Association

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## National Alliance for Voluntary Action (NAVA)

*Project:* Confident through the SAFE model  
*Aim:* Prevention of abandonment of children in Plovdiv and Haskovo through development and application of a model for support for under aged mothers and parents and positive parenting.  
*Activities:* Support for under aged mothers and parents in Positive parenting groups and development of parenting skills groups; home visits by trained Roma volunteers; raising the awareness of young people about the risks of early pregnancy and early parenting; seminars for young people for family planning; building of sustainable volunteer groups in Roma community through training and regular meetings; support for social workers and volunteer coordinators for application and development of the model in Plovdiv, Hisar, Haskovo, Saedinenie, Krichim and Rakovski.  
*Target groups:* Under aged pregnant women (15 – 17 years) from Roma community; single mothers; poor families, children with disabilities; young people from Haskovo (13-15 years) at risk of early marriages; teenagers; Roma volunteers; social workers; general practitioners from Plovdiv and Haskovo.  
*Grant:* 9 300 BGN  
 National Alliance for Voluntary Action  
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[www.navabg.com](http://www.navabg.com)



## Various Small Grants

### Donka Paprikova Charitable Association, Sofia

*Project:* Palliative care for terminally ill lonely people  
*Goal:* To provide permanent care for 15-20 terminally ill older people.  
*Activities:* The Hospice' activities include personal hygiene, medical procedures, feeding, conversations, close watch of physical and psychological condition. The team consists of a medical doctor, nurses and circa 15 volunteers, who are involved in cooking, cleaning, shopping, home visits, talking with the old people and reading books for them.  
*Grant:* 6 000 leva  
*Contacts:* Dr. Dominik Karagiozov  
 39 Svetoslav Terter str.  
 1124, Sofia  
 Tel. +359 2 946 13 96

### Centre for protection of rights in health system

*Project:* „Breast cancer is curable!”  
*Goal:* One out of eight women develops aggressive breast cancer in her life. The possibility to die from breast cancer is 1 in 33. All women who are diagnosed at an early stage of the disease and who are treated competently have an excellent prognosis regarding life and its quality.  
*Activities:* For a fifth year, the Center is directing its efforts to prevent the disease by conducting free screening in small municipalities and settlements away from large hospitals where the population is busy getting access to medical care. Free screening for breast cancer is targeted to women aged 45 to 65. Screening includes a clinical examination and ultrasound examination. All diagnosed and suspected cases are referred for further research and treatment at various university hospitals in Sofia. With a good organization for one day, about 200 women can be examined clinically and ultrasound without disturbing the quality. Women are given specially





the lives of other road users from, which inspired them even more.

*Grant:* 350 leva

*Contacts:* Tsvetina Zaharlieva  
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<http://mgird.youthbg.net/>



### **Karin Dom Foundation**

*Essay:* „Why Karin Dom” in “For NGOs and People” competition

*Grant:* 500 leva

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<https://karindom.org/>

### **Health and Social Development Foundation**

*Project:* „Green light in Kyustendil!”

*Goal:* To familiarize the smallest inhabitants of Iztok district in Kyustendil with the rules of road safety, through a number of youth volunteer activities in the neighborhood.

*Activities:* Preparing volunteers to talk with children on road safety and risks; Organisation of the "Green light campaign" to introduce the

smallest children to the basic road safety rules. 4 lectures with children; Organisation of a happening on the territory of the neighborhood by young volunteers, invitation of 120 children of different age, who took part in various sports and art classes, subject to the safety of children on the road. The happening was visited by AIG bikers, which created additional motivation for both children and volunteers

*Grant:* 250 leva

*Contacts:* Denitsa Atova  
Health and Social Development Educational Center

6A, Sofia street, Iztok district, Kyustendil

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### **Opportunity and Protection Association, Haskovo**

Organisation of Family Group Conferences for families from the municipality

*Grant:* 3 000 leva

*Contacts:* Malina Slavova  
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6300, Haskovo

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### **Osvobojdene 1884 Chitalishte, Sheynovo village**

*Project:* „Support the development of young motorists and other youths from Sheynovo village”

*Goal:* To support the development of young motorists from Sheynovo village and other young people, lovers of high speeds, by educating them how to keep their lives and that of the others, through various charitable initiatives.

*Activities:* Настоятелството на Читалище „Освобождение – 1884” и доброволците в с. Шейново, община Казанлък, взеха решение да съчетаят Коледното тържество на читалището и благотворителната инициатива под мотото "На Коледа стават чудеса". Със средствата от гранта от Фондация Лале младите любители на високи скорости, заедно с екипа на читалището приготвиха и раздадоха топъл обяд за 100 социално слаби човека.

The Board of Trustees of Chitalishte "Osvobozhdenie - 1884" and the volunteers in the village of Sheynovo, Kazanlak Municipality, decided to combine the Christmas celebration of the Chitalishte and a charity initiative under the motto "Miracles are happening on Christmas". With the funds from the Lale Foundation grant, young high-speed fans, together with the Chitalishte team, prepared and distributed a warm lunch for 100 socially disadvantaged people.

*Grant:* 200 leva

*Contacts:* Rositsa Zlankova  
Sheynovo village, Kazanluk municipality  
Tel. +359 884 281 974

### **Co-participation Assiciation, Varna**

Organisation of Family Group Conferences for families from the municipality

*Grant:* 3 600 leva

*Contacts:* Iliyan Rizov  
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9020, Varna  
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[www.sauchastie.org](http://www.sauchastie.org)

### **Chitalishte Bratstvo 1869, Kiustendil**

*Goal:* To create open-air activities related to the renovation and preservation of the environment, sports and tourism, and thereby creating better conditions for both young people and older people in the municipality. The project aims to encourage young people to actively sport outdoors, to lead a healthy lifestyle and, at the same time, to create a responsible attitude towards nature and its conservation.

*Activities:* Renovation of wooden benches and containers for waste collection; Cleaning the surrounding terrain; Painting of sports equipment and facilities.

*Grant:* 99 leva

*Contacts:* Ivan Andonov  
11, Otets Paisii street  
2500, Kyustendil  
Tel. +359 78 5269395; +359 78 529195

[chitalishte@bratstvokn.org](mailto:chitalishte@bratstvokn.org)  
<http://bratstvokn.org/>



### **Centre Maria Association, Gorna Oryahovitsa**

Organisation of Family Group Conferences for families from the municipality

*Grant:* 1 000 leva

*Contacts:* Lyudmila Tsvetanova  
11, Tsar Osvoboditel street, floor 3  
5100, Gorna Oryahovitsa  
Tel. +359 618 2 21 81

[center\\_maria@abv.bg](mailto:center_maria@abv.bg)  
[www.centermaria.org](http://www.centermaria.org)



## Youth and Civil Initiatives in the Rose Valley Association

*Project:* „I Can Too! – The Sport Is For Everyone!”

*Goal:* To promote sport, tolerance and acceptance of differences among children and to motivate young people to do more good work for the local community

*Activities:* 7 children with mild physical disabilities from the Social Center, which have already started to walk and 13 children from the Zornitsa Kindergarten in Karlovo will take part in the event. 10 young volunteers will prepare the playground for children and help the teams, observing the safety of the participants. The games will include snapping through hoops, transferring balls from the pool of the Center to specially placed baskets, running with balloons, popping of balloons, and sneaking through the specialized platforms at the Center playground. The competition will be more like a game and everyone will be a winner as they will have fun and play together. And young people will have the satisfaction of contributing to the joy in the child's eyes

*Grant:* 100 leva

*Contacts:* Tsvetina Zaharlieva  
9, Ganio Madjaretsa str., Karlovo  
Tel. +359 898 742 757

[mgird@abv.bg](mailto:mgird@abv.bg)

<http://mgird.youthbg.net/>



## Association for Supporting Persons with Mental Disabilities, Varna

*Project:* „A Flower For You...”

*Goal:* To establish "Srachkovtsi" Sensor Corner for labour activities in flower gardening for children with SEN from "Briz 20" Kindergarten, Varna.

*Activities:* Social inclusion of young people with intellectual disabilities and children with special educational needs in joint activities for communication through the means of functional labour therapy. Involvement of parent community and volunteers in common charity events. Production from recycled materials, by "trash-technique" of blades and rods for soil treatment. Official opening of "Srachkovtsi" Sensor Corner.

*Grant:* 100 leva

*Contacts:* Aleksandra Cholakova  
Block 67, entr. B, Chaika district  
9005, Varna

Tel. +359 52 78 31 65, +359 52 711 317

[csrichajka@abv.bg](mailto:csrichajka@abv.bg)

<http://www.sdruchenie.com>



## Financial report 2016

BALANCE SHEET AS OF 31.12.2016

ASSETS			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
<b>A. Subscribed unpaid capital</b>	<b>01000</b>		
<b>B. Net present (long-term) assets</b>			
<b>I. Intangible assets</b>			
<b>Total for Group I</b>	<b>02100</b>	<b>0</b>	<b>0</b>
<b>II. Fixed Assets</b>			
Installations and others	02230		1
Paid advances and tangible assets in progress	02240		
<b>Total for Group II</b>	<b>02200</b>	<b>0</b>	<b>1</b>
<b>III. Long-term Financial Assets</b>			
Long-term investments	02230	255	1
<b>Total for Group III</b>	<b>02300</b>	<b>255</b>	<b>0</b>
<b>IV. Deferred tax</b>	<b>02400</b>		
<b>Total for Part B</b>	<b>02000</b>	<b>255</b>	<b>1</b>

ASSETS			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
<b>C. Current Assets</b>			
<b>I. Inventory</b>			
<b>Total for Group I</b>	<b>03100</b>	<b>0</b>	<b>0</b>
<b>II. Accounts Receivable</b>			
<b>Total for Group II</b>	<b>03200</b>	<b>50</b>	<b>0</b>
<b>III. Investments</b>			
<b>Total for Group III</b>	<b>03300</b>	<b>0</b>	<b>0</b>
<b>IV. Cash</b>			
Cash and accounts in the country	03410	2466	2535
Cash in hand (BGN)	03411	3	3
Foreign currency cash in hand (BGN equivalent)	03412	8	2
Check-in accounts	03413	2455	2530
Blocked cash	03414		
Cash equivalent	03415		
Cash in hand, including in overseas bank accounts	03420	0	0
<b>Total for Group IV</b>	<b>03400</b>	<b>2466</b>	<b>2535</b>
<b>Total for Part C</b>	<b>03000</b>	<b>2516</b>	<b>2535</b>
<b>D. Prepaid expenses</b>	<b>04000</b>		
<b>Total Assets (A+B+C+D)</b>	<b>04500</b>	<b>2771</b>	<b>2536</b>



LIABILITIES			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
<b>A. Equity Capital</b>			
<b>I. Subscribed capital</b>	<b>05100</b>	<b>0</b>	<b>0</b>
<b>II. Premia on issued shares</b>	<b>05200</b>		
<b>III. Reserve from subsequent valuations</b>	<b>05300</b>		
<b>IV. Revenue reserve</b>			
Reserve as per the Articles of Association	05430		
Other reserves	05440	1642	1708
<b>Total for Group IV</b>	<b>05400</b>	<b>1642</b>	<b>1708</b>
<b>V. Profit (loss) carried over from previous years</b>			
<b>Total for Group V</b>	<b>05500</b>	<b>0</b>	<b>0</b>
<b>VI. Current profit (loss)</b>	<b>05600</b>		
<b>Total for Part A</b>	<b>05000</b>	<b>1642</b>	<b>1708</b>
<b>B. Provisions and similar liabilities</b>			
<b>Total for Part B</b>	<b>06000</b>	<b>0</b>	<b>0</b>
<b>C. Liabilities</b>			
Loans under separate-entry debt loan agreements	07100	0	0
Accounts payable due to financial enterprises	07200	0	0
Received advance payments	07300	0	0
Accounts payable due to suppliers	07400	2	1

LIABILITIES			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
Liabilities under insurance policies	07500	0	0
Liabilities to Group subsidiaries	07600	0	0
Liabilities to associated undertakings or jointstock companies	07700	0	0
Other liabilities	07800	0	0
Up to 1 year	07801		
Over 1 year	07802		
including:			
Due to the employees	07810	0	0
Insurance liabilities	07820	0	0
Tax liabilities	07830	0	0
<b>Total for Part C</b>	<b>07000</b>	<b>2</b>	<b>1</b>
Up to 1 year	07001	2	1
Over 1 year	07002	0	0
<b>D. Revenues relating to future periods and financing</b>	<b>08000</b>	<b>1127</b>	<b>827</b>
including:			
Financing	08001	1127	827
Revenues relating to future periods	08002		
<b>Total Liabilities (A+B+C+D)</b>	<b>08500</b>	<b>2771</b>	<b>2536</b>









### *Друга информация, различна от финансовия отчет и одиторския доклад върху него*

Ръководството носи отговорност за другата информация. Другата информация се състои от доклад за дейността, изготвен от ръководството съгласно Глава седма от Закона за счетоводството, но не включва финансовия отчет и нашия одиторски доклад върху него.

Нашето мнение относно финансовия отчет не обхваща другата информация и ние не изразяваме каквато и да е форма на заключение за сигурност относно нея, освен ако не е изрично посочено в доклада ни и до степената, до която е посочено.

Във връзка с нашия одит на финансовия отчет, нашата отговорност се състои в това да прочетем другата информация и по този начин да преценим дали тази друга информация е в съществено несъответствие с финансовия отчет или с нашите познания, придобити по време на одита, или по друг начин съдържа съществено неправилно докладване. В случай че на базата на работата, която сме извършили, ние достигнем до заключение, че е налице съществено неправилно докладване в тази друга информация, от нас се изисква да докладваме този факт.

Нямаме какво да докладваме в това отношение.

### *Допълнителни въпроси, които поставя за докладване Законът за счетоводството*

В допълнение на нашите отговорности и докладване съгласно МОС, по отношение на доклада за дейността, ние изпълнихме и процедурите, добавени към изискваните по МОС, съгласно Указанията на професионалната организация на дипломираните експерт-счетоводители и регистрираните одитори в България – Институт на дипломираните експерт-счетоводители (ИДЕС), издадени на 29.11.2016 г./утвърдени от нейния Управителен съвет на 29.11.2016 г. Тези процедури касаят проверки за наличието, както и проверки на формата и съдържанието на тази друга информация с цел да ни подпомогнат във формиране на становище относно това дали другата информация включва оповестяванията и докладванията, предвидени в Глава седма от Закона за счетоводството, приложим в България.

### *Становище във връзка с чл. 37, ал. 6 от Закона за счетоводството*

На базата на извършените процедури, нашето становище е, че:

- а) Информацията, включена в доклада за дейността за финансовата година, за която е изготвен финансовият отчет, съответства на финансовия отчет.
- б) Докладът за дейността е изготвен в съответствие с изискванията на Глава седма от Закона за счетоводството.



### *Отговорности на ръководството за финансовия отчет*

Ръководството носи отговорност за изготвянето и достоверното представяне на този финансов отчет в съответствие с НСС, приложими в България и за такава система за вътрешен контрол, каквато ръководството определя като необходима за осигуряване изготвянето на финансови отчети, които не съдържат съществени неправилни отчитания, независимо дали дължаци се на измама или грешка.

При изготвяне на финансовия отчет ръководството носи отговорност за оценяване способността на Фондацията да продължи да функционира като действащо предприятие, оповестявайки, когато това е приложимо, въпроси, свързани с предположението за действащо предприятие и използвайки счетоводната база на основата на предположението за действащо предприятие, освен ако ръководството не възнамерява да ликвидира Фондацията или да преустанови дейността ѝ, или ако ръководството на практика няма друга алтернатива, освен да постъпи по този начин.

### *Отговорности на одитора за одита на финансовия отчет*

Нашите цели са да получим разумна степен на сигурност относно това дали финансовият отчет като цяло не съдържа съществени неправилни отчитания, независимо дали дължаци се на измама или грешка, и да издадем одиторски доклад, който да включва нашето одиторско мнение. Разумната степен на сигурност е висока степен на сигурност, но не е гаранция, че одит, извършен в съответствие с МОС, винаги ще разкрива съществено неправилно отчитане, когато такова съществува. Неправилни отчитания могат да възникнат в резултат на измама или грешка и се считат за съществени, ако би могло разумно да се очаква, че те, самостоятелно или като съвкупност, биха могли да окажат влияние върху икономическите решения на потребителите, вземани въз основа на този финансов отчет.

Като част от одита в съответствие с МОС, ние използваме професионална преценка и запазваме професионален скептицизъм по време на целия одит. Ние също така:

- идентифицираме и оценяваме рисковете от съществени неправилни отчитания във финансовия отчет, независимо дали дължаци се на измама или грешка, разработваме и изпълняваме одиторски процедури в отговор на тези рискове и получаваме одиторски доказателства, които да са достатъчни и уместни, за да осигурят база за нашето мнение. Рискът да не бъде разкрито съществено неправилно отчитане, което е резултат от измама, е по-висок, отколкото риска от съществено неправилно отчитане, което е резултат от грешка, тъй като измамата може да включва тайно споразумяване, фалшифициране, преднамерени пропуски, изявления за въвеждане на одитора в заблуждение, както и пренебрегване или заобикаляне на вътрешния контрол.
- получаваме разбиране за вътрешния контрол, имащ отношение към одита, за да разработим одиторски процедури, които да са подходящи при конкретните обстоятелства, но не с цел изразяване на мнение относно ефективността на вътрешния контрол на Фондацията.



- оценяваме уместността на използваните счетоводни политики и разумността на счетоводните приблизителни оценки и свързаните с тях оповестявания, направени от ръководството.
- достигаме до заключение относно уместността на използване от страна на ръководството на счетоводната база на основата на предположението за действащо предприятие и, на базата на получените одиторски доказателства, относно това дали е налице съществена несигурност, отнасяща се до събития или условия, които биха могли да породят значителни съмнения относно способността на Фондацията да продължи да функционира като действащо предприятие. Ако ние достигнем до заключение, че е налице съществена несигурност, от нас се изисква да привлечем внимание в одиторския си доклад към свързаните с тази несигурност оповестявания във финансовия отчет или в случай че тези оповестявания са неадекватни, да модифицираме мнението си. Нашите заключения се основават на одиторските доказателства, получени до датата на одиторския ни доклад. Бъдещи събития или условия обаче могат да станат причина Фондацията да преустанови функционирането си като действащо предприятие.
- оценяваме цялостното представяне, структура и съдържание на финансовия отчет, включително оповестяванията, и дали финансовият отчет представи основополагащите за него сделки и събития по начин, който постига достоверно представяне.

Ние комуникираме с ръководството, варед с останалите въпроси, планирания обхват и време на изпълнение на одита и съществените констатации от одита, включително съществени недостатъци във вътрешния контрол, които идентифицираме по време на извършвания от нас одит.

Боряна Димова  
Регистриран одитор

Цветана Цанкова  
„ПрайсуотърхаусКупърс Одит“ ООД

2 август 2017 г.  
София, България



# REPORT OF THE INDEPENDENT AUDITOR

## Managing Board of Tulip Foundation

### *Opinion*

We carried out an audit of the attached financial report of the Tulip Foundation (referred to as "the Foundation" hereafter) which includes: the balance sheet for the period ending 31 December 2016, the statements of income & expenditure for non-profit activity, the statements of income & expenditure for for-profit activity, the statement for the own capital and the statement of turnover for the year ending on this date, as well as notes including a general description of the main accounting policies and additional explanatory information. In our opinion the financial report presents a true and fair picture of the financial situation of the Foundation for the period ending on 31 December 2016, as well as of the financial results of its activities and money flows for the year ending on this date in compliance with the National Financial Reporting Standards applicable in Bulgaria.

### *Ground for opinion*

We performed the audit in accordance with the requirements of the International Audit Standards. Our responsibilities according to these standards are described in addition in the chapter of the report Responsibility of the Auditor for the Financial Report. We believe that the audit evidence obtained by us is appropriate and sufficient for the formation of the basis on which to express our audit opinion.

### *Independence*

We are independent from the Foundation in accordance with Ethical codex of the professional accountants of the Council of international standards for ethics of accountants (Codex CISEA) along with the ethical requirements of the Law for independent financial audit, which are applicable to our audit of a financial report in Bulgaria, as we fulfilled our other ethical responsibilities in accordance with the Law for independent financial audit and the CISEA Codex.

### *Other issues*

The respective statements for the year ending on 31 December 2015 have not been audited.

### *Other information that is different from the financial statements and the audited report*

The Management is responsible for the other information. The other information consists of report for the activities, prepared by the management according to Art 7 from the Accountancy Act, but does not include the financial report and our audit report. Our opinion regarding the financial report does not cover that other information and we do not express any conclusion about its certainty unless this is explicitly stated in the report and to the extend stated.

In relation with our audit of the financial report our responsibility consists in reading the other information and thus assess if this other information is in a substantial discrepancy with the financial report or with our knowledge acquired during the audit or in some other way includes materially wrong reporting. In case that on the basis of the work performed we have reached a conclusion that there is a materially wrong reporting in that other information, we are required to report this fact. We have nothing to report in this regard.

### *Additional requirements laid down in the Accountancy Act*

In addition to our responsibilities and reporting according to IAS regarding the activity report we performed and the procedures added to requirements of IAS according to the guidelines of the professional organisation of certified expert accountants and registered auditors in Bulgaria – ICEA issued on 29.11.2016 adopted by its Board on 29.11.2016.

These procedures refer to checks for the existence as well as checks for the form and the content of that other information with the aim to help us in forming a position whether that information includes statements and reporting foreseen in Chapter Seven of the Accountancy Act applied in Bulgaria.

#### *Position in relation with Article 33 of the Accountancy Act*

On the ground of the performed procedures our position is that:

- The information included in the report for the activities for the financial year for which the financial report is made, corresponds to the financial report;
- The report for the activities is presented in accordance with the requirements of Article 7 of the Accountancy Act

#### *Responsibility of the Management for the Financial Report*

The Management is responsible for the preparation and fair presentation of the financial report in accordance with the National Financial Reporting Standards applicable in Bulgaria and for the implementation of an internal control system, which the Management deems necessary for the preparation of financial statements free of substantial deviations, regardless of whether due to fraud or error.

In the preparation of the financial statement the Management is responsible for the assessment of the ability of the Foundation to continue to function as a acting enterprise, announcing when this is applicable, matters related with the assumption for an acting enterprise and applying the financial base on the ground of assumption for an acting enterprise except in case when the management has no other alternative in practice but to act this way.

#### *Responsibility of the Auditor of the audit of the financial statement*

Our aims are to obtain a reasonable level of certainty regarding the financial statement as a whole that does not contain substantial deviations, regardless of whether due to fraud or error and to present auditing report that includes our auditing opinion. The reasonable level of certainty is a high level of certainty, but is not a guarantee that an audit performed in accordance with IAS will always disclose substantial deviations when such exists. Incorrect deviations could occur as a result of fraud or error and they are considered substantial if it might be expected that they could solely or as a whole influence economical decision of the customers, that are taken based on this report.

As part of the audit in accordance with IAS we apply professional assessment and retain professional scepticism during the whole audit. We as well:

- Identify and evaluate risks from of material deviations in the financial statement regardless due to fraud or error, develop and perform auditing procedures to address those risks and obtain auditing evidence that are sufficient and relevant so to provide a ground for our opinion. The risk not to reveal material deviation due to fraud is higher than the risk of material deviation due to error as the fraud could include a secret agreement, adulterine, targeted omissions, statements to mislead the auditor, as well as ignoring the internal control.
- Obtain understanding about the internal control relevant to the audit in order to develop auditing procedures that are relevant to the concrete circumstances, but not aimed at expressing opinion about the effectiveness of the internal control of the Foundation.
- Assess the appropriateness of the accounting policies applied and the rationality of the accounting statements and the related announcements made by the management.
- Reach a conclusion about the appropriateness of the application by the management of the accounting base on the ground of the assumption for an acting enterprise, and on the ground of auditing evidence regarding the fact if there is a material uncertainty about events or conditions that might lead to material uncertainty about the ability of the Foundation to continue to function as an acting enterprise. If we reach a conclusion that there is a material uncertainty we are required to bring the attention in our



auditing report to the related with this uncertainty disclosures in the financial report or in case these disclosures are inadequate to modify our opinion. Our conclusions are based on auditing evidence received by the date of the auditing report. However future events or conditions may become a reason for the foundation to cease its functioning as an acting enterprise.

- Assess the overall presentation, structure and content of the financial report, including disclosures, and whether the financial report presents the founding deals and events in a way that performs an authentic presentation.

We communicate with the management along with all other matters, the planned scale and time for the performance of the audit and at the same time the finding of the audit including material shortcomings in the internal control which have been identified during the audit performed by us.

Boriana Dimova

Tzvetana Tzankova

Registered Auditor

PWC OOD

02 August 2017  
Sofia, Bulgaria

[Signatures and PWC stamp]



**Tulip Foundation**  
Annual Report 2016

Photos: Archive Tulip Foundation

ING Bank, Sofia branch  
BIC: INGBBGSF

IBAN in BGN : BG92 INGB 9145 1001 7292 15  
IBAN in Euro: BG15 INGB 9145 1401 7292 10  
IBAN in USD: BG28 INGB 9145 1101 7292 19

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**tulip**foundation  
In good hands