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In good hands



2010

Annual report



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FOUNDATION ORANJE FONDS



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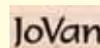
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CHARTIS EUROPE BULGARIA



JOVAN THE DUTCH BAKERY



TRUST FOR CIVIL SOCIETY IN CENTRAL AND EASTERN EUROPE

THE MEMBERS OF THE JURY PROJECT OF THE YEAR 2009:

Ivo Prokopiev, Chair Economedia and
Daniela Petkova, Chef executive director,
POC Doverie
Frank Bauer, President of America for Bulgaria
Foundation

Sevda Shishmanova, Member of the Board of
the Bulgarian National Television
HE Karel van Kesteren, Ambassador of the
Kingdom of the Netherlands
Anna Zaharieva, Executive Director, FairPlay
International AD

MEDIA PARTNERS

BULGARIAN NATIONAL TELEVISION
DNEVNIK DAILY
CAPITAL WEEKLY,
RADIO STAR FM

PROF. GEORGI CHAPKUNOV

Tulip Foundation is an organisation working in public benefit, established in 2004, charity registration number N° 20050921005, Central Register for Legal Non Profit Entities, Ministry of Justice.





Mission To encourage social responsibility in Bulgarian society

Goal Enhance co-operation among civil society, the corporate sector, national and local authorities to improve the quality of life and developmental opportunities for the people of Bulgaria.

Objectives

- Raise funds for social investment from individual donors, the business sector and public and private sources
- Provide financial and technical support to civil society organisations addressing social needs of the community at a national level
- Contribute to the effectiveness, sustainability and diversity of social programmes in Bulgaria by making targeted grants
- Serve as a professional vehicle and provide expert advice, consultancy, assessment, monitoring and evaluation of projects and programmes
- Promote transparency, accountability and professionalism to comply with the highest ethical standards
- Work in partnership with other civil organisations at national or local level for greater social responsibility and sustainability of the civil sector in Bulgaria

Values

Dialogue
Responsibility
Respect
Participation
Transparency
Cooperation

**Tulip Foundation
Board**

Vladimir Kissiov, Chair
Member Sofia City Council

Venislav Iotov
General Manager, Chartis Europe, Bulgaria branch

Kalina Zhuleva
Managing Director, New Moment New Ideas Company

Levon Hampartzoumian
Chairman of the Board of Trustees and Chief Executive Officer, UniCredit Bulbank

Vladimir Penkov
Managing Partner, Penkov, Makrov & Partners Attorneys at Law

Koos Schouten
Chair Bulgarian Dutch Business Club

Director **Maria Petkova**



The entire team of Tulip Foundation worked enthusiastically throughout 2010, which was busy and not without its challenges. The financial and economic crisis affected the life of many people and families and created social problems.

To face and adapt to these economic and social changes during the year we launched several new programmes and initiatives. We learned from the experience of our colleagues in Ireland, UK and the Netherlands. We organised public lectures and discussions about the impact of the crisis on charity work and the development of civil society in Bulgaria. We continued to develop the Children and Families Support Programme aimed at preventing child abandonment in institutions in several municipalities. We also launched a new programme for cooperation between the profit and the not-for-profit

sectors for the benefit of local communities.

We have continued to work on developing existing and creating new partnerships. Cooperation has always been a core value in our work. We know that especially in times of hardship achieving better results by a more efficient use of available resources is of crucial importance.

Some of our activities have evolved into traditions into which numerous people and organisations participate each year such as the Project of the Year annual awards, the campaigns dedicated to the European Day of Solidarity between Generations and the International Day Society of All Ages, the thematic meeting for learning and sharing etc. We are satisfied as these act as a platform, which allows us to meet those who give meaning to our work – the people with and for whom we work and those who make it possible for us to help others.

Maria Petkova
Director



Index

Grant programmes	4
Marketplace for projects and ideas	5
Learning and Sharing Programme	7
Programme for Social Transformation through Encouraging Social Responsibility	10
Older People's Social Inclusion Project	14
Programme for Support for Children and Families in the Community, Aimed at Prevention of Child Institutionalisation	22
Pass on the Gift Programme	28
Project of the Year 2009	30
List funded projects Cooperation Netherlands foundations programme	34
List funded projects Small Grants projects	35
List funded projects Programme for Support for Children and Families in the Community, Aimed at Prevention of Child Institutionalisation	38
Financial report	46



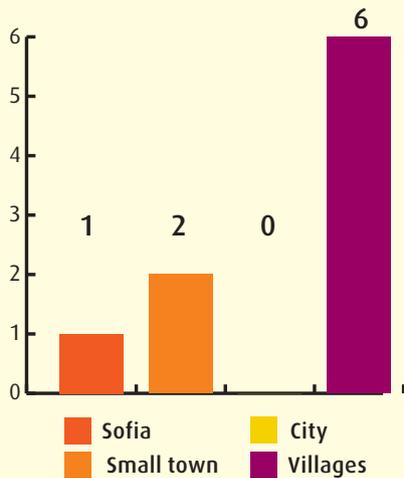
Grant programmes

A total of 28 900 leva was provided under the Cooperating Netherlands Foundations Programme for Central and Eastern Europe as additional financing for two projects.

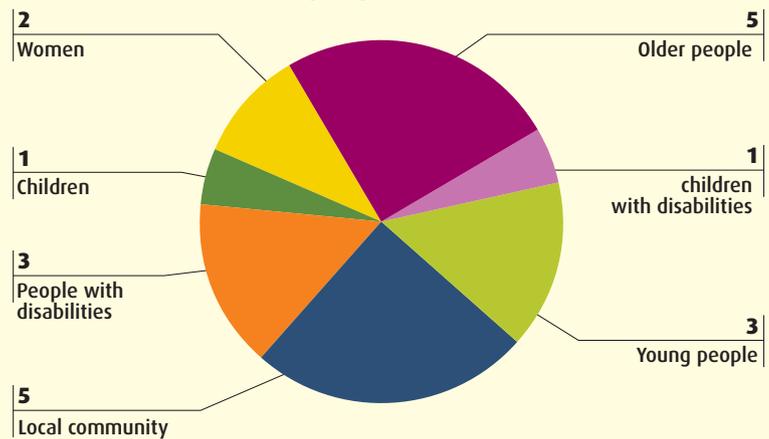
The Small Grants Programme continued during the whole of 2010. Tens of project applications were submitted. Nine of them, initiated mainly by small organizations from small towns and

villages, received financial support. The total financial grant amounted to 31 294 leva and in addition 6 computers were donated.

Distribution of projects by location



Distribution of projects by target group



Marketplace for projects and ideas

In 2010 Tulip Foundation started an innovative project aimed to support the effective collaboration between businesses and civil organisations in Bulgaria. The project is being implemented with the generous support of the Trust for Civil Society in Central and Eastern Europe.

The goal of the project is to contribute to the sustainability of civil organisations through enhancing cross-sectoral cooperation between profit and non-profit and to establish an innovative tool (Marketplace for projects) for matching the needs and the interests of civil and business organisations. It is based on practical cooperation and provides long term impact by:

- Offering a practical and efficient tool for cooperation that is crucially important in times of economic crisis when resources (funds, services, materials, equipment, etc.) are limited and the complementary effective use of these is of significant value;
 - Promoting the “marketplace” and training of local core teams that will apply it locally;
 - Creating and updating a permanent internet-based “Marketplace for projects” in cooperation with business organisations and the media to serve the profit and the non-profit organisations on an on-going base.
- The activities are targeted at NGOs, cultural establishments, community clubs, companies and local businesses, business organisations, media, local authorities, schools, active citizens and community leaders and include:
- Adaptation and publication of a user-friendly toolkit for the training and support of local core

teams representing profits and non-profits in organising local Marketplace events;

- Training of local core teams in 10 municipalities in the techniques of the Marketplace so that they are capable to apply the tool at local annual events in the many years to come;
- Organisation of annual local “Marketplace for projects” events in 10 municipalities in cooperation with local core teams, business, media, municipalities, cultural and educational establishments where matches are made between business and charities resulting in long term in-kind and financial support for initiatives of importance to the society;
- Organisation of an annual national “Marketplace for projects” forum and creation of a permanent electronic Marketplace for projects in cooperation with business organisation and the media.

The expected impact is that the annual “Marketplace for projects” events in 10 municipalities will result in a sufficient number of matches – non-profit projects and initiatives will be supported by profit sector; activities of NGOs will be made known to the local communities, businesses and media; by the means of annual events, material and technical support the profit and the non-profit sector will build genuine links and develop schemes for continuous support.

The first training for nongovernmental organisations within the Marketplace for projects and ideas project took place in Pleven on 29 November 2010. Representatives of 16 local organisations from Pleven municipality took part.





The aim of the training was to encourage effective practical cooperation between the profit and the nonprofit organisations in the town and the municipality by providing the participants with a practical instrument. The participants familiarized themselves with the practical organisation of a marketplace, and learned how to formulate a good proposal for the business, based on “demand” and “supply”. A film about the Marketplace made by

Bertelsmann Foundation, Germany was shown. The attendees received a practical toolkit with useful advice and successful practices for cooperation between nongovernmental organisations and the business. The toolkit has been developed by a team of voluntary and business organisations in the Netherlands and is used for the same type of training sessions.



“Dear friends, thank you for the bulletin. We believe it is extremely useful. Congratulations on implementing a project aimed at promoting cooperation between the business community and civil society organisations in Bulgaria. It is yet another beam of light that helps us survive these times of hardship”.

Penka Katzarska, Hephæstus Association



Learning and Sharing Programme

Working Meeting “Forms for Public Participation in Bulgaria”

Tulip Foundation organised a working meeting for representatives of civil organisations “Forms for civil participation / civil dialog” on 23 April in Sofia. Participants from 25 civil organisations from Sofia, Burgas, Varna, Pleven, Lovetch, Targovishte and Kalofer took part in the meeting. They represented organisations active in cultural, environmental and social fields, working with elderly people, children and families, people with disabilities, volunteers, etc. The participants shared their experience in taking part in the decision making process on local and national level. They outlined the main difficulties for the civil dialog in Bulgaria related to the need of mechanisms for participation; motivation for citizens to participate actively, access to relevant information; feedback from decision makers; administrative regulation for participation of civil organisations in consultation and decision making processes on local and national level.

Krasimira Kamenova, Director of Balkan Assist Association, presented the experience of the organisation by outlining the practices and the approaches that might be used by citizens and NGOs for civil participation on local and national level. Luben Panov from Bulgarian Centre for Non Profit Law told about the efforts of a group of civil organisations united in an informal Forum Civil Participation for the creation of a legal framework for civil participation in Bulgaria. Other themes discussed during the meeting included the main benefits for civil organisations and the society from the public participation of NGOs in the processes of consultations and discussions of policies, and

the practical application of various forms of public participation / civil dialog.

The working meeting was organised with the support of the Progress Programme of the European Commission and FairPlay International.





Public Discussion “Solidarity between Generations”, 29 April 2010, Sofia

Tulip Foundation organised a public discussion “Solidarity between Generations” for representatives of civil organisations in Sofia on 29 April 2010. More than 40 representatives of civil organisations from all over the country attended the event together with representatives of the Ministry of Labour and Social Policy.

Maria Petkova, Director of Tulip Foundation, presented a resume of the brochure *Solidarity between Generations – The Road to Future*, published by a coalition of networks of civil organisations in the European Union. The coalition comprises the European Youth Forum, the European Women’s Lobby, AGE Platform Europe, Eurochild, European Anti-Poverty Network, COFACE – Confederation of Family Organisations in the European Union and other European coalitions of civil organisations. The publication discusses different dimensions of the solidarity between the generations in the context of poverty and social exclusion; family policies; educational policies; environment and sustainable housing and urban development; transport and mobility; pensions systems; healthcare and long-term care; citizens’ initiatives.

The participants shared their experience related to various initiatives and activities based on encouraging the solidarity between generations – trainings, meetings, joint activities, competitions, celebrations and concerts. Similar to the examples of good practices in EU member countries, a considerable part of the shared activities and events were realised by volunteers.

The participating organisations gathered around the opinion that volunteering in Bulgaria needs to be regulated. Volunteering is an expression of free will but it should not be left without recognition and status. Volunteers need and deserve support from volunteer organisations, the state and the business.



Working meeting “Social inclusion of elderly people in the European Year against poverty”, Sofia, 9 September 2010

Tulip Foundation organised a working meeting “Social inclusion of elderly people in the European Year against poverty” on 9 September 2010 in Sofia. Representatives of more than 20 civil organisations from Sofia, Russe, Pleven, Lovech, Targovishte, Dryanovo, Dobrich, Gabrovo, Pazardjik working with and for elderly people participated in the meeting

The aim of the meeting was to provoke a discussion about the various possibilities for strengthening the civil dialog on the social inclusion of elderly people. Debated themes included the various aspects of social exclusion of elderly people in Bulgaria; the possibilities for effective and permanent process of consultation with elderly people and civil organisations working with and for elderly people; the ways and forms for collaboration with national and local authorities.

Participants told about their practical work and shared various ideas for strengthening the position of elderly people in society. The need of a mechanism for interaction between the different organisations and institutions in the development and application of policies for elderly people was confirmed.

The participants united around the need of an informal network of organisations working with and for elderly people which would be a tool for more effective social inclusion of elderly people and also for joint positions on various problems and active participation in the process of development and debating of policies. The network is open for

all organisations that want to share information and cooperate with colleagues from around the country. Each organisation willing to join the network is invited to fill in a short informational form (only available in Bulgarian) and send it to info@tulipfoundation.net The information for all organisations will be presented on the Tulip Foundation web page. The working meeting was organised with the support of the Progress Programme of the EC and FairPlay International.



Programme for Social Transformation through Encouraging Social Responsibility

Training on the Development of a PR Strategy for NGOs, 12 May 2010, Sofia

Tulip Foundation organised a training event for representatives of civil organisations on "Development of PR Strategy for NGO". The training session took place on 12 May 2010 in Sofia. The participants were representatives of more than 20 civil organisations from around the country active in the field of social work, education, environment, culture, and civil initiatives. The session was led by Saskia Vonk, who consults both profit and non-profit organisations on communication and

PR strategies, (online) marketing and corporate communication. She has specialised in online marketing and PR and social media.

The training was organised in the frame of the Social Transformation through Encouraging Social Responsibility Programme, realised in partnership with the European Knowledge Exchange Forum Foundation with the support of the Matra Programme of the Ministry of Foreign Affairs of the Kingdom of the Netherlands.



Tulip Foundation's Team Study Visit to the Netherlands, July 2010

The team of Tulip Foundation spent a week on a study visit in the Netherlands, 5 – 9 July 2010. The aim of the visit was to exchange experience and good practices with funding and civil organisations, active in the social sphere. The team had a meeting with representatives of MOVISIE (The Netherlands Centre for Social Development) and Community Partnership Consultants (CPC). The teams discussed practical steps in the context of a project for the promotion of cooperation between the business and the civil sector.

The programme of the visit included meetings and talks with representatives of few foundations, that work on a national level and provide funding for civil organisations. Foundation Sluyterman van Loo supports initiatives and projects targeted at seniors. Mental Health Foundation raises funds, organises campaigns, publishes informational materials and provides funding to organisations that realise activities aimed at integration of people with mental disabilities in the society. Skan Foundation is one of the Cooperating Netherlands Foundations that supports the process of social transformation in Central and Eastern Europe (Ukraine, Montenegro, Serbia) and for more than 60 years has been providing financial support to civil organizations in the Netherlands for the implementation of social projects. A very interesting and useful meeting was held with representatives of the city of Amsterdam and civil organisations that develop and implement policies in the field of youth, children and family care. The colleagues from the Netherlands Youth Institute, Municipality



Amsterdam, Eigen Kracht Centrale, SPIRIT shared their long-term experience and presented various up-to-date models for working with children and families at risk.





Tulip Foundation team attended the 30th International Fundraising Congress, Noordwijkerhout, the Netherlands, 19-22 October 2010

The team of Tulip Foundation took part in one of the biggest international forums on fundraising for NGOs - the International Fundraising Congress. The anniversary 30th congress traditionally took place in the Netherlands, 19 - 22 October 2010. Some 950 participants from 64 countries from all around the world gathered at the congress. The programme included various seminars, special sessions, master classes and presentations delivered by prominent speakers and specialists in fundraising, CSR, communication, NGO management, advertisement, PR. Various practices, models and ideas successfully applied by different organisations in different spheres as well as up-to-date tendencies were presented.

Corporate Social Responsibility Forum: Second meeting of the business and the civil organisations, 3 December 2010, Sofia

For a second year in a row Tulip Foundation, Capital Weekly and the Confederation of Employers and Industrialists in Bulgaria (CEIBG) organised a Corporate Social Responsibility Forum: Second Meeting of the Business and the non-governmental Organisations. The event was made possible thanks to the partnership with New Moment New Ideas Company and the support of MATRA Programme of the Ministry of Foreign Affairs of the Kingdom of the Netherlands, the Trust for Civil Society in Central and Eastern Europe and Bertelsmann Foundation, Germany.

This year the forum was focused on demonstrating how important good ideas and true partnerships are. The speakers gave an answer to the question of how companies can be socially responsible without investing significant financial resources.





The forum was opened by Ekaterina Popova, Senior Editor of Capital Careers and www.karieri.bg, Maria Petkova, Director of Tulip Foundation and Levon Hampartzoumian, Vice Chair of the Confederation of Industrialists and Employers in Bulgaria.

What are the benefits of cooperation between the business and non-governmental organisations and how to select an appropriate partner? – was the first theme at the forum which was covered by guest speaker Jaap van Duijn who presented his long-term experience. Jaap van Duijn is a Chief Strategist of Robeco Group; Board Member of Oranje Fonds, the Nationaal Groenfonds and other nongovernmental organisations in the Netherlands.

Henk Kinds, a founder and managing director of Community Partnership Consultants based in the Netherlands, presented best practices of cooperation between the civil and the business sectors in Europe. Mr. Kinds spoke about the CSR 360 Global Partners network and the European Employee Volunteering Award 2011 in the Netherlands. He presented the Marketplace model which is applied in various countries in Europe. Mr.

Kinds is a cofounder of this partnership model.

Samuil Simeonov, Project Manager Corporate Social Responsibility and Lifelong Learning at Bertelsmann Foundation, Germany presented the introduction and the development of the Marketplace model in Germany.

The forum continued with a panel discussion for successful practices of nonfinancial cooperation between business and civil organisations in Bulgaria. Participants Nicolay Statev, Head of Department Research and Analysis at Sopharma and Adelina Momcheva, Senior Consultant at KPMG presented the CSR practices of the companies and their cooperation with civil organisations. Dr. Elena Kabakchieva, Chairperson of the Health and Social Development Foundation shared the experience of the foundation in cooperating with Ubisoft Bulgaria, Jovan the Dutch bakery and Chartis Bulgaria who support the work of the team with Roma children, youth and young families in Faculteta neighbourhood.



Older People's Social Inclusion Project



Working Meeting “Forms for Public Participation in Bulgaria”

Participants from 25 civil organisations from Sofia, Burgas, Varna, Plevn, Lovetch, Targovishte and Kalofer took part in the meeting on “Forms for civil participation / civil dialog in Bulgaria” on 23 April in Sofia, organised by Tulip Foundation.

European Day of Solidarity between Generations Campaign, 29 April 2010

For the second time in a row Tulip Foundation organised a National Campaign on the occasion of 29 April - the European Day of Solidarity between Generations. The aim of the campaign was to encourage various joint initiatives bringing together people from all generations and to provoke the interest of society in the theme of solidarity between people.





During the week around 29 April Tulip Foundation and numerous other civil organisations from all over the country organised various initiatives centred around and promoting solidarity between generations. They all joined the hundreds of organisation members of the European Youth Forum, European Women's Lobby, AGE Platform Eurochild, European Antipoverty Network, COFACE and many others.

29 April has been celebrated as the European day of Solidarity between Generations since 2008 with the aim to direct public attention to the need of change in the policies for elderly people in the EU. Solidarity between generations can play a key role in developing fairer and more sustainable responses to the major economic and social challenges that the EU is facing today. Our society needs to become more inclusive to allow everyone to get involved irrespective of their age, gender, ethnic origin, skills and ability. Action is also urgently needed to ensure a fairer re-distribution of resources, responsibility, and participation and to develop greater cooperation between generations in all social and economic spheres.

In the frame of the campaign Tulip Foundation organised two events in Sofia: a public discussion on "Solidarity between generations" took place on 29 April 2010 at 10 am at Dessislava hall, Grand Hotel Bulgaria and brought together representatives of numerous civil organisations from around the country, as well as ministries and agencies. On 30 April Tulip Foundation, in

cooperation with the Club for the Elderly run by Charity Association Donka Paprikova, Spanish Language School Nr. 164, and Ubisoft Bulgaria, organised a dancing party where elderly people and students played together the games of the new generation.





Public Discussion “Solidarity between Generations”, 29 April 2010, Sofia

Tulip Foundation organised a public discussion “Solidarity between Generations” for representatives of civil organisations in Sofia on 29 April 2010. More than 40 representatives of civil organisations from all over the country attended the event together with representatives of the Ministry of Labour and Social Policy.

Dance Competition for Young People from Various Generations, 30 April 2010, Sofia

On the occasion of the European Day of Solidarity between Generations, Tulip Foundation together with Golden Autumn Club at Donka Paprikova Charitable Association and 164 Spanish Secondary School Miguel de Cervantes organised a dance competition entitled Let’ Dance and Play



Together. The event was sponsored by Ubisoft - Bulgaria.

On 30 April around 50 young people from various generations entertained themselves with the games of the new generation in the video hall of the Spanish Secondary School. Dragomira Lindova, Director of the Spanish Secondary School, Maria Petkova from Tulip Foundation and Monna Monova from Ubisoft addressed the participants. Pupils and elderly people danced together and had fun; they were given a lift in the Bulgaria National Television taxi and had a go at the computers in the next-door hall.

Working meeting “Social inclusion of elderly people in the European Year against poverty”, Sofia, 9 September 2010

Tulip Foundation organised a working meeting “Social inclusion of elderly people in the European Year against poverty” on 9 September 2010 in Sofia. Representatives of more than 20 civil organisations from Sofia, Russe, Pleven, Lovech, Targovishte, Dryanovo, Dobrich, Gabrovo, Pazardjik working with and for elderly people participated in the meeting.



Campaign “Society of all ages”, International Day of the Elderly people, 1 October 2010

For a third consecutive year Tulip Foundation organised a campaign “Society of all ages” to mark the International day of the Elderly people – 1 October. The aim of the campaign has remained the same – to direct society’s attention towards the possibilities and challenges faced by elderly

people, to show our recognition and to praise their contribution towards society, and to hear what they want to say.

Tulip Foundation invited civil organisations from around the country to join the campaign by organising an initiative or donating some of their time to the International Day of Elderly people – 1 October. Each year, since 1992, this day has marked by hundreds of organisations when it was first adopted by the general Assembly of the UN.

Some 60 organisations from 50 towns and





villages joined the campaign this year. People from all ages, civil organisations, community clubs, schools, municipalities and mayor's offices marked the day within their communities in different ways. The variety of events - visits, meetings, talks, discussions, performances, concerts, exhibitions, contests etc. were united by the common idea – to show respect and appreciation for the contribution of the elderly people to society.



Public discussion “Society of all ages”, 1 October 2010, Sofia

On the occasion of 1 October – the International Day of Elderly People Tulip Foundation organised a public discussion “Society of all ages” in Dessislava Hall, Grand Hotel Bulgaria. Along with the campaign “Society of all ages”, which brought together sixty organisations from 50 towns and villages from around the country, the discussion was aimed at appreciation and praising the contribution of our mothers and fathers, grandmothers and grandfathers to society. We know that the everyday life of the elderly people is not always easy, but loneliness, isolation, lack of understanding and respect are the most difficult to cope with.

Representatives of various civil organisations, working with and for the elderly; the Ministry of Social Policy, the UNFPA, media representatives and elderly people took part in the discussion. The aim was to provoke a debate about the various aspects of social inclusion of the elderly people and the opportunities for consultations with them on relevant policies and issues. It was important for the participants from the wide range of organisations, operating in different ways, to have this conversation together.

Emilia Voinova, Director Directorate Demographic Development, Ethnic Issues and Equal Opportunities at The Ministry of Social Policy presented the directions and the policies for elderly people in the context of demographic changes in Bulgaria and Europe.

Elena Zlatanova, national coordinator of UNFPA, presented the position for development of a National programme for Active Ageing with



Closing seminar Debating Older People's Needs project, Committee of the Regions, Brussels, 7 December 2010

Promoting Adequate Income and Dignity in Old Age through Civil Dialog was the theme of a closing seminar organised in the frame of the IncludAge project – Debating older people's needs and the European Year 2010 on combating poverty and social exclusion. The seminar took place in the Committee of the Regions in Brussels on 7 December and was organised with the active participation of the national partners from 8 countries and the AGE Platform Europe. Tulip Foundation and Charity Association Donka Paprikova were the Bulgarian partners in the project.

the national demography strategy, adopted in 2006.

The participating elderly people – long-term active members of Charity Association Donka Paprikova, also spoke out their opinion. They shared some ideas and suggestions for specific activities that would give the elderly people a chance to be of use and feel worthy and valued.

The seminar was opened by Kartika Liotard, MEP, Co-President of the Intergroup on Ageing and Intergenerational Solidarity and Anne-Sophie Parent, AGE Platform Europe, Secretary General. Older people from Poland, Italy and Slovakia living on a minimum income shared their experience. Jean-Pierre Bultez, France made a presentation on the adequacy of income for older people – how to meet older people's needs alongside old age. Asghar Zaidi, European Centre for Social Welfare Policy and Research, Vienna, spoke about the prevalence of poverty risks among older people across EU countries and national policies on adjusting minimum pensions to reduce poverty. Stella Hoff, the Netherlands Institute for Social Research, The Hague, presented a methodology for a minimum income agreed upon consensual budget standards for the Netherlands.

Testimonies by older people about their





participation in public debates and policy making were followed with an interest from all participants. Marie Slejskov from the Czech Republic, Filip Hamro-Drotz from Finland, Helena Holun from Poland and Chavdara Staikova and Radka Popova from Cahrity Association Donka Paprikova, Bulgaria, spoke about their experience in public debates.

The panel discussion included: Marie-Anne Paraskevas, European Commission DG EMPL, Unit Social Inclusion; Marian Harkin, MEP and President of the Interest Group on Care; Koen Vleminck, Co-

ordinator "Adequate social protection", Belgian EU Presidency; Arnoldas Abramavicius, Committee of Regions, President of the Commission for Economic and Social Policy; Rudi Van Dam, Belgian Member of the SPC Indicators Sub-group and Sian Jones, EAPN Policy Coordinator.

Maciej Kucharczyk, Managing Director of AGE Platform Europe presented the methodology 'Promoting Older People's Social Inclusion through Civil Dialog' that is being developed by the partners in the InlusAge project.



Closing Conference of the European Year for Combating Poverty and Social Exclusion, 17 December 2010, Brussels

A Closing Conference of the European Year for Combating Poverty and Social Exclusion was organised by the Secretary of State for Social Integration and the Fight Against Poverty Philippe Courard under the Belgium Presidency of the European Union in a close collaboration with the European Commission on 17 December in Brussels.

Hundreds of thousands of people have made a contribution to shaping the European Year for Combating Poverty and Social Exclusion. The closing conference brought together some of these people to review the projects that were developed in the various countries in the scope of the European Year and to find the answers to questions such as: What can we learn from each other? How can we intensify the fight against poverty in the EU?

Jose Manuel Barroso, President of the European Commission; Herman van Rompuy, President of the European Council; Laszlo Andor, European Commissioner for Employment, Social Affairs and Inclusion; Yves Leterme, Prime Minister of Belgium and Isabelle Durant, Vice-President of the European Parliament addressed the audience during the final session of the conference and expressed their determination to continue their efforts to reduce poverty in Europe. Laszlo Andor and Lesley-Anne Knight,

European Ambassador of the European Year announced the Journalists Awards of the European Year 2010 – a prize initiated by the European Commission in acknowledgement and support of journalists who make a contribution to increasing awareness and better understanding of poverty and social exclusion.

Europe has set itself a target to lift at least 20 million people of poverty by 2020. It aims to do so by developing a strategy for smart, sustainable and inclusive growth. This European policy can only be successful if it receives support from each and every policy level – from European to local, and most importantly the commitment of people from all strata of the population. At the end of the conference a Declaration of the Council of the European Union on the European Year for Combating Poverty and Social Exclusion was presented.

Maria Petkova, Director of Tulip Foundation, was invited to attend the conference in appreciation of the work of the foundation.



Programme for Support for Children and Families in the Community, Aimed at Prevention of Child Institutionalisation

There is a risk of an increase of the number of unemployed in regard with the current economic crisis. This means that more families will be facing financial difficulties. Experience shows that the number of children in institutions increases in such difficult times. That is especially valid if there are no systems in place for the support of children and families.

There is a need of scaling-up the services and the support systems for vulnerable children who are at risk of being placed in institutions because of various reasons like poverty, impossibility or insufficient capacity of the parents to take care of them; violence in the family; dropping out or difficulties at school; behavioural problems; disabilities etc. Such scale-up should be based on expanding the reach of existing efficient programmes and projects as well as initiation and support for new programmes; improving the quality of available services for children and families and promoting the good practices in the field.

Tulip Foundation and Oak Foundation firmly believe that children have the right and the need to grow up in a family environment, safe from violence and neglect. Led by their commitment to the wellbeing of children in Bulgaria, Oak Foundation and Tulip Foundation are launching a joint programme for the prevention of institutionalization of children. The objectives of the Programme for Support for Children and Families in the Community Aimed at Prevention of Child Institutionalisation are:

- To reduce violence, neglect, abuse or abandonment of children;

- To prevent subsequent institutionalisation of children;

- To stimulate adaptation and introduction of different up-to-date models and practices for supporting children and families based on the own potential of children, families and communities;

- To provide demonstrable examples of diverse working strategies and models for community based work with children and families that are applicable in other parts of the country;

- To stimulate early identification and intervention in cases of risk of institutionalisation of children;

- To influence changes in child care practices and regulations in Bulgaria;

- To encourage the participation of the local communities in initiatives and activities aimed at achieving the wellbeing of children in family environment.

11 projects were financed in 2010 with a total of 239 895 leva. They are implemented by 13 civil organizations in 15 municipalities. The Program will continue in the next 2011 year.



Working Meeting, Support for Children and Families Aimed at Prevention of Institutionalisation of Children Programme, Sofia, 25 – 26 February 2010

Tulip Foundation organised a working meeting for representatives of civil organisations funded in the frame of the partnership programme with Oak Foundation for support for children and families aimed at prevention of institutionalisation of children. The meeting took place in Sofia on 25 and 26 February 2010 with the support of FairPlay International.

The aim of the working meeting and training sessions was to bring together the representatives of different organisations from different places so that they get to know each other, learn more about the various projects and lay the foundations for an exchange of ideas and practices. Marking the fundamental principles for safety of children, community based work and creation and development of networks were central themes in the programme. The speakers were representatives of civil organisations with a



serious practical experience in the respective field.

Danny Koleva spoke about the development of a partnership network for the prevention of abandonment and placement of children in social institutions in the Municipality of Stara Zagora in the frame of an ARK project. Georgi Bogdanov presented the National Network for Children and its position for a more effective policy for children and families in Bulgaria. Desislava Georgieva and Valentin Georgiev from the Bulgarian Association for Family Planning and Reproductive Health talked about the activities of the association on a local level – from mobile services to modules on health education. Stefan Yordanov, coordinator at the Centre for Inclusive Education presented the main policies, procedures and standards for safety of children. The theme provoked a considerable number of questions and comments.

Second working meeting Community Based Child and Family Support Programme, Varna 23-24 June 2010

Tulip Foundation organised the second working meeting of representatives of civil society organisations financed under the partnership programme implemented jointly with OAK Foundation, which promotes community based child and family support aiming to prevent institutionalization. The meeting took place on 23 and 24 June at the training centre of Karin Dom Foundation, a centre for children with special needs functioning as a training and resource centre in Varna.





The meeting was attended by representatives of Sauchastie Association, Varna; Caritas, Ruse; the Society for Religious and Community Support for Prisoners, Vratsa; the Club of Not-for-Profit Organisations, Targovishte; Plevn Community Houses Public Fund Association; Knowledge Association, Lovech; Health and Social Development Foundation, Sofia; Karin Dom Foundation, Varna; First June Association, Byala Slatina; Opportunity and Protection Association, Haskovo and Habitat for Humanity Bulgaria, Sofia. The participants presented the development and implementation of different projects, the difficulties they experience and solutions they identify. The major issues that emerged from the discussion included the insufficient coordination between the different institutions concerned with the welfare of children and the relatively limited services for families and children available in the community.

The principal guest speaker and trainer was Malina Slavova, a representative of Opportunity and Protection Association, Haskovo. She shared her extensive experience in the area of mobile work with children at risk of being abandoned by their families and the methods of motivating and



engaging the families of children at risk of being placed in social institutions.

Yana Docheva, a representative of Habitat for Humanity Bulgaria, presented the housing conditions improvement programme addressing the needs of children and families at risk. The Foundation extends small interest-free loans to support families in need who live in inadequate accommodation and do not have sufficient means to repair and improve their living conditions. The participants had an opportunity to learn more about the work of the team of Karin Dom Foundation. Mr. Ivan Stanchioff, a diplomat, founder and Chair of the Managing Board of the Foundation, extended his personal welcome and greetings to the participants in the working meeting. Mariana Nikolova, Director of Karin Dom Foundation, presented her team and the activities of the daycare centre, which provides a diverse range of modern services to children with special needs and their families.

During the second day, the participants visited the Health and Social Development Centre set up and managed by Sauchastie Association where the team presented its work funded under programmes for the prevention of child abandonment and

institutionalization and HIV and Tuberculosis prevention, which addresses the needs of the Roma community. An issue, which stirred particular interest and a lively discussion, was the field work of mediators with groups at risk.

Study visit to Barnardos, Ireland, 2-6 November 2010

Tulip Foundation organised a study visit to Barnardos, Ireland from 2 to 6 November 2010. The participants were 11 representatives of organisations, financed in the frame of the Programme for support for children and families aimed at prevention of institutionalization of children, implemented in partnership with Oak Foundation. They visited and learned on the spot about the work of Barnardos. Barnardos is a leading Irish nongovernmental organisation working to support children and youth at risk and their families. During the three working days the hosts shared with us their long-term experience



in provision of services for children and families in the community. Special attention was paid to work in support for children and families at risk.

The study visit began with a meeting with Suzanne Connolly, Director of Children's Services and Siobhan Greene, Head of Service Design and Development at Barnardos central office in Dublin. They presented the different departments and centres of Barnardos as well as the way the organisation operates. They also explained the integral procedure for development of services and stressed on the systems and the standards used for the evaluation of the services.

We visited the Project on Buckingham Street in the central part of the city where support for families in serious need is provided. We had an opportunity to go around the premises adapted for work with children and their families, we learned about the stages in assessment of each case before a decision is taken about the concrete support that is to be offered.

The second day started with a visit to the Mulhuddart Regional office in the North of Dublin and a meeting with Grainne Burke, Assistant Director of Children's Services in Dublin North. The activities of Barnardos in the region were presented in detail during the meeting, with a special focus on the Early Years Service for children aged 0 to 5; the Friendship Programme helping children to overcome aggression, understand and express their feelings and emotions, and make friends more easily; and the Wizards of Words Programme for children who have difficulties reading.

The group split in three in the afternoon so that we could visit three different services in the region. We learned about the teen parent support programme for young parents aged 13





to 19 years in Finglas; the Springboard Family support in Corduff where family advisors work both with children and their families, and the TESO Programme which is especially developed to support and educate for travelers' communities in the region.

During the last day of the study visit we traveled to Thurles where we had a meeting with Liz Chaloner, Assistant Director of Children's Services in the South region. Half of our group stayed in Thurles and got introduced in detail to the Early Years service and the way it is provided in a rural area. The other half of the group travelled further to Clonmel where they visited a service supporting families in rural areas and got to know more about the method "family welfare conferences".

Right after the return trip to Bulgaria all participants shared that the study visit to Ireland was interesting and inspiring for them and that they were considering various opportunities to apply some specific components that they identified at Barnardos in their everyday work in Bulgaria.

"I cordially thank you for the opportunity to be part of the group that traveled to Ireland on a study tour. I am full of enthusiasm and eager to share my impressions with colleagues from the community clubs participating in our project. Thank you very much for your efforts, which ensured my colleagues and I could learn so much of practical value to our work".

Daniela Dimitrova
Pleven Public Fund Chitalishte

Rotary International provides additional support to families with young children included in the Prevention of Child Institutionalisation programme, Bukovlak village, 29 November 2010

On 29 November 2010 Mr. Phillip Clayton, on behalf of Rotary International, made a donation consisting of children clothing in Bukovlak village, Pleven municipality. The donation was distributed by the local Chitalishte "Probuda 27" among the poorest families with young children living in the village. This donation is an additional support to the work of Pleven Public Fund Chitalishte in the frame of an ongoing project called "A family begins with the children". The project aims to introduce a new model of working with children



and their families from villages through the network of local Chitalishte in order to prevent insufficient care and violence against children and their substituent institutionalisation.

Working meeting of the organisations funded under the Prevention of Institutionalisation of Children Programme, 20-21 December 2010, Sofia

Tulip Foundation organised a working meeting for representatives of the organisations funded within the framework of the Programme for support for children and families in the community aimed at prevention of child institutionalisation. The meeting took place on 20-21 December in Sofia. The aim of the meeting was to provide a forum for the participants to share information, to identify new ideas for working with children and families in the community, and discuss the needs for additional support for their realisation.

The participants shared up-to-date information about the development of their projects as well as the main successes and difficulties in reaching the goals during the first year. A special session was devoted to discuss feedback information and impressions from a study visit to Barnardos Ireland in November. Colleagues shared what they had learned there and what could be applied in Bulgaria, as well as what additional support they would need to put their plans into action.

The second day of the meeting was organised in partnership with Oak Foundation and all civil organisation supported by Oak Foundation in Bulgaria joined the meeting. Zvezdelina

Atanassova and Margarita Tsoneva from Karindom Foundation, Varna presented a new approach focusing on the family which is central to a current project implemented by the foundation. Nevena Madjarova from NGO Club Targovishte presented the impressions of the work of Barnardos Ireland with children and families in the community on behalf of a group of representatives of civil organisation who spent a few days on a study visit.

Valentina Simeonova, Deputy Minister of Social Policy joined the working meeting. She presented the position of the Ministry regarding the prevention work and the process of deinstitutionalization in Bulgaria. Mrs. Simeonova stressed the importance of planning of complex integrated services including mobile services. The participants raised their questions and presented their comments and recommendations. Attention was drawn to the sustainability of the created innovative services for children and families in the community.



Pass on the Gift Programme

The Pass on the Gift Programme was started in Pleven municipality in June 2008 in three villages - Koilovci, Opanec and Iassen. Currently there are 42 families from 12 villages (Koilovci, Opanec, Iassen, Brashlisnitza, Telish, Mechka, Radishevo, Gortalovo, Ralevo, Beglej, Tuchenitsa and Barkach) included in the Programme.

At the end of 2010 a total of 33 poor families with children in these villages have received a pregnant pedigree cow as a donation from Tulip Foundation. In addition, nine families have

passed the gift to another family in the same or neighbouring village. Six more heifers will be given to new families during the current 2011 year. Fifteen new families were included in the Programme during 2010. All of them are families with children undergoing difficulties caused by financial problems. Six new villages have joined the Programme in 2010. The municipality of Pleven has provided the families included in the programme with land for free for the needs of the livestock. In each of the villages the programme is realised in close cooperation with the local Chitalishte, Pleven Public Fund Chitalishte, the mayors of the villages and the Municipality of Pleven. During 2010, as an additional support to the families in the Pleven region, we started a new type of cooperation with Pleven Public Fund Chitalishte and Habitat for Humanity Bulgaria who provide small interest-free loans to families in urgent need of improving their living conditions. Most of these families participate in the Pass on the Gift Programme or in the Prevention of placement of children in social institutions programme.



Working Meeting, Pass on the Gift Programme, Pleven 23 February 2010

A working meeting with 28 families from the villages Koilovci, Opanec, Iassen, Brashlisnitza, Telish, Mechka and Radishevo in Pleven municipality took place in Pleven on 23 February 2010. The meeting was organised by Tulip Foundation in cooperation with Pleven Public Fund Chitalishte and the local community clubs in the villages

in the frame of Pass on the Gift Programme. Representatives of community clubs and mayors of more than 10 villages in the municipality attended as well.

The aim of the training was to support the families that participate in the programme by providing relevant information about various opportunities for farmers and individuals caring for animals at home; subsidies, changes in the legislation concerning cattle-breeding and the practical impact of these changes.

Magardich Hulian, agricultural expert at the European Institute Foundation presented a few EU programmes and the respective requirements. He answered a number of questions from the

participants. The present mayors of villages were very active. Boriana Parvanova, project manager at Habitat for Humanity Bulgaria presented the existing programmes of the foundation. She outlined the possibility for a new programme especially designed to face the needs of the families participating in the Pass on the Gift Programme of Tulip Foundation.

Participants also talked about the coming European Day of Solidarity between Generations and the numerous initiatives planned in different villages. The very implementation of the Pass on the Gift Programme in most families is a form of an everyday solidarity between generations.



Project of the Year 2009

The 2009 Project of the Year awards for civil organizations working in the social sphere were given away at a public ceremony which took place on 25 March in the Bulgaria Chamber Hall. For a fifth successive year, representatives of civil organizations from all over the country, ministries, agencies, municipal authorities and businesses as well as many guests came to express their recognition to the people who are socially responsible in their own communities.

The ceremony was opened by Ivo Prokopiev, Chair of Economedica and the Confederation of Employers and Industrialists in Bulgaria and Maria Petkova, Director of Tulip Foundation. Ivo Prokopiev presented the work of the jury and

the evaluation criteria applied to the nominated projects – achieved results, sustainability of the project activities, financial efficiency, participation of the target groups and the local communities, innovation of the services, and the possibilities for implementing the project in other regions of the country. He announced the nine short-listed projects amongst which the three awarded projects for 2009 were selected. Following the tradition, the members of the Jury – representatives of leading business companies, media and diplomats announced and gave away the awards to the three organisations realizing the three best projects.

HE Karel van Kesteren, Ambassador of the Kingdom of the Netherlands and Sevda





Shishmanova, member of the Board of the Bulgarian National Television presented the first awarded project - Development of Comprehensive Community-Based Mental Health Services in the Municipality of Slatina in Sofia. The services provided at the centre contribute to the social integration of people by ensuring supportive environment for creation and development of their social skills and habits and help them to overcome the negative emotional, psychological and social impact of their mental disorders. The project is implemented by Foundation Global Initiative on Psychiatry – Sofia. The team of the

foundation went to the stage to receive the award and to express its gratitude to Tulip Foundation for supporting the renovation of the building of the Complex for Community-Based Mental Health Services in Sofia.

The project “Desegregation of Roma Education” realised by Association Organisation Drom in Vidin was presented by Frank Bauer, President of America for Bulgaria Foundation and Anna Zaharieva, Executive Director, FairPlay International AD. The project activities bring together children and parents from Roma and non Roma background and support the integration





of the Roma community into Bulgarian society. They also encourage tolerance and acceptance of European values. Donka Panayotova, chair of Association Drom received the award stating that it is an appreciation for the work and the efforts of the entire multiethnic team of the association.

Daniela Petkova, Chef Executive Director, POC Doverie and Ivo Prokopiev, Chair Economedia and CEIB announced the third awarded project - „Care for the Children” run by Naya Association in Targovishte. The project is aimed at raising the awareness of children and young people in Targovishte as well as bringing together the resources of local organisations and institutions

aimed at prevention of sexual violence against children. Svetla Sivcheva, chair of Naya Association, received the award and being very excited, shared that she had been dreaming about this award for three years, since another project of the association was among the nominated.

The Project of the Year 2009 award is a figure specially made for the occasion by sculptor Georgi Chapkanov, and includes also a certificate and an incentive grant from Tulip Foundation.

The awarded projects were selected among 29 projects implemented all over the country, which were praised by the people who nominated them. The projects were nominated by other civil



organisations and partners; journalists and media, municipal Child protection department, donor organisations, municipalities, Social Assistance Directorates; volunteers; deputy regional governor; counsellors, and members of the project team. The nominated projects present an impressive variety of social activities and are targeted at positive change in the opportunities and quality of life of certain groups or communities in disadvantaged position. Nine of the nominated projects are implemented in various towns in the country and another four - in cities. Ten projects are being implemented in Sofia and six are implemented by local organisations in villages. One of the projects is realized in 5 cities in the country.

Civil organizations that are currently implementing a project aimed at improving the living conditions, opportunities, and quality of life of certain groups or communities in disadvantaged position were invited to participate in the competition. Projects implemented in towns, cities and villages were welcome regardless of the project budget, source of funding, scale of operation, type of activity or beneficiaries.

The ceremony was made possible with the support of the MATRA Programme of the Dutch Ministry of Foreign Affairs and New Moment New Ideas Company with the media partnership of the Bulgarian National Television, the newspapers Capital weekly and Dnevnik, and Radio Star FM.

Ivo Prokopiev
Chair CEIBG

„Tulip Foundation invests a lot of energy into making the competition a tradition and indeed it has already become a very special event. I want to thank the team once again for the enthusiasm and energy they continue to put into this as well as other initiatives of the foundation and to congratulate them with a quote by Sir Winston Churchill “We make a living by what we get, but we make a life by what we give”.

Daniela Petkova, Chief Executive Officer,
Pension Insurance Fund Doverie

„First of all I would like to express my deep respect for the activities of Tulip Foundation as an organisation having its focus firmly on social responsibility. I am deeply convinced that the activities and policies of all organisations in Bulgaria, including businesses, have to be underlined by social responsibility as organisations are a product of society and have to function in the name and to the benefit of society.”

Svetla Sivcheva, Chair,
Naia Association Targovishte

„...Let me thank Tulip Foundation and personally Maria Petkova as to a great extent we are what we are owing to the Foundation's support, which has been tremendous.”



List of funded projects



Cooperating Netherlands Foundations Program - list funded projects

1. Co-participation Association, Varna

Project: Opening and functioning of a Centre for prevention of risk behaviour within the Roma community.

Goal: Creating of suitable material base to be used for the activities of the centre

Activities: Prevention of HIV/AIDS and sexually transmitted diseases; prevention of drug abuse; prevention of antisocial behaviour; prevention of abandoning children.

Additional Grant: **14 450 leva**

Contact information: Iliyan Rizov
Vazrazhdane living quarter, bl.22, ap.91
Varna 9020
Tel. +359 897 900 950
ilriz@yahoo.com



2. Foundation for Better Mental Health, Varna

Project: Renovation and furnishing of Centre for information, consultation, training and dealing with the problems and consequences of drug abuse.

Goal: Renovation and furnishing of a building to be used for the centre which will provide support and help to children of drug addicts; early prevention among children using psychoactive substances; social and psychological support as well as psychotherapeutic support to addicts.

Activities: Meetings with parents, children, young people cohabiting with drug addicts; organising educational and consultative groups; street work; individual therapy; social work.

Additional Grant: **14 450 leva**

Contact information: Toni Mileva
Tzarevetz str., bl. 9, entrance B, fl. 8, ap.78
Varna 9002
Tel. +359 885 013 713, Fax: +359 52 304 221
bm_health@yahoo.com



Small Grants Program – list funded projects

1. Chitalishte “Herion”, Gortalovo village, Pleven municipality

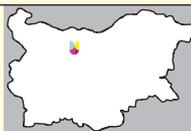
Project: Lovely spring in my silver autumn

Goal: Creation of center for elderly people in Gortalovo village

Activities: Renovation and equipment of a centre for elderly people. The centre will provide training on computing; use of internet; newspapers; health lectures; regular checking of blood pressure, etc. Volunteers will be helping the local people with difficulties in mobility in their everyday life

Grant: 898 leva and 2 computers are donated

Contacts: Penka Ruseva
2 Binka Parashkevova str.
5888, Gortalovo village
Pleven municipality
Tel. 00359 64 908 414
doni_1950@abv.bg



2. Chitalishte “Arhimandrid Dositey - 1908”, Dositeevo village, Harmanli municipality

Project: Creation of a centre Arhimandrid Dositey for information and social contacts for elderly people from Dositeevo village, Harmanli municipality.

Goal: Overcoming the isolation of elderly inhabitants of Dositeevo village and improvement of the quality of their life by providing facilities for extended social contacts and stimulating communication between them.

Activities: Furnishing and equipment of informational centre in Dositeevo village that will provide administrative and informational services. Volunteers will help the elderly people to use computers and internet. The centre will be opened for people from all generations; it will stimulate communication between them, enrich the elderly people's life and improve their social contacts. There will be a TV, newspapers and magazines in the centre, lectures on important for the whole community topics will take place two times per month.

Grant: 2 329 leva and 3 computers are donated

Contacts: Rusian Keranov
6472, Dositeevo village
Harmanli municipality
Tel. 00359 888 592 387





3. Chitalishte "Nadejda", Imrenchevo village, Veliki Preslav municipality

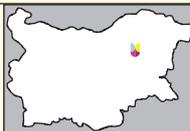
Project: Creating of an Internet club at Chitalishte Nadejda in Imrenchevo village

Goal: Overcoming of social isolation of elderly people by providing conditions for integration in public and cultural life and communication between generations.

Activities: Renovation and equipment of internet hall at Chitalishte Nadejda where young volunteers will help elderly people to learn how to use computers and internet in order to communicate with their children and relatives living in big cities in Bulgaria and abroad, to read newspapers online, etc.

Grant: 3 000 leva and 1 computer is donated

Contacts: Genoveva Hristova
8 Preslav str.
9877, Imrenchevo village
Veliki Preslav municipality
Tel. 00359 893 312 294



4. Center Maria Association, Gorna Oryahovitsa

Project: Specialized help for victims of domestic violence

Goal: Provision of protected environment and effective support to women – victims of domestic violence.

Activities: Psycho-social and juridical consultations to women – victims of domestic violence; promotion of help telephone line; trainings of specialists for working with children – victims of domestic violence.

Grant: 4 215 leva

Contacts: Lyudmila Tsvetanova
11, Tsar Osoboditel Str.
5100, Gorna Oryahovitsa
Tel. 00359 618 221 81
center_maria@abv.bg
www.centermaria.org



5. Chitalishte "Svetlina - 1913", Rajdavitsa village, Kiustendil municipality

Project: Third Age Club

Goal: Overcoming the social isolation of elderly people in Rajdavitsa village by providing appropriate conditions for social contacts.

Activities: Renovation and furnishing of a Club of the elderly people at Chitalishte Svetlina; organisation of discussions and informational meetings with various specialists and lawyers as well as different activities enhancing solidarity between generations.

Grant: 4 870 leva

Contacts: Rositsa Vaseva
2550, Rajdavitsa village
Kiustendil municipality
Tel. 0882 / 885 077
krumov@dir.bg



6. Foundation Eyes on Four Paws, Sofia

Project: More heat for less money

Goal: Optimization of effectiveness of the heating system of the Center for rehabilitation of adults with sensory disabilities helped by trained dogs.

Activities: Optimization and rehabilitation of the heating system of the Center; replacement of heating radiators; clearing the piping; reduction of expenses for heating of the Center; improvement of quality of training process and working environment.

Grant: 4 422 leva

Contacts: Albena Aleksieva
138 Evropa Bul.
1360, Sofia
Tel. 00359 2 824 38 45
e4p@abv.bg
www.e4p-bg.com



7. Children with special needs Association, Madan

Project: More heat for less money

Goal: Let's start – Centre for work with children with special needs

Goal: Creation of a Centre for work with children with special needs.

Activities: Renovation, equipment and furnishing of a Centre for work with children with special needs in Madan.

Grant: 2 895 leva

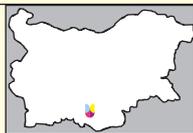
Contacts: Emilia Georgieva

Yavor str., bl.7, fl.3, ap.7

4900 Madan

Tel. 00359 896 606 375

emi_georgieva77@abv.bg



8. Betel – Bulgaria Foundation, Sofia

Project: Improvement of quality of life of socially isolated and addicted persons in protected house Betel in Vladimir village, Radomir municipality.

Goal: Enlargement of protected house Betel in Vladimir village.

Activities: Building of new dining-room and kitchen in the protected house Betel in Vladimir village; transformation of old ones into additional bedrooms; improvement of quality of life of socially isolated and addicted persons in protected house Betel; enlargement of protected house capacity; creation of labour habits and opportunities to acquire building skills for all people accommodated in the protected house.

Grant: 4 900 leva

Contacts: Diana Yordanova

25 Serdika str.

1202, Sofia

Tel. 00359 2 983 52 68

bulgaria@betel.org



9. Chitalishte "Sergey Rumiantsev", Kapitan Dimitriev village, Peshtera municipality

Project: "Trust Daily Center for elderly people in Kapitan Dimitriev village

Goal: To reduce social isolation of elderly people in Kapitan Dimitriev village

by creating a place for social contacts and communication and broadening the activities of the chitalishte.

Activities: Renovation, equipment and furnishing of Trust Daily Center for elderly people at the chitalishte in Kapitan Dimitriev village; organization of monthly meetings with various specialists, experts, social workers and lawyers as well as establishing of different clubs depending on elderly people interests – knitting, culinary art and bee-keeping.

Grant: 3 765 leva

Contacts: Stoyanka Ivanova

33 Georgi Dimitrov Str.

4589, Kapitan Dimitriev village

Peshtera municipality

Tel. 03559 / 23 69; 0886 / 614 340

chitalishte_k.dimitriev@abv.bg





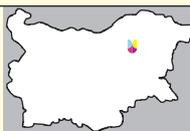
Support for children and families in the community aimed at prevention of child institutionalization programme – list funded projects

1. NGO Club Association, Targovishte

Projec: Community support to raise children in family environment

Aim: Introduction and strengthening of effective models and practices for support for Roma children and families based on active participation of the local community aimed at reducing the number of abandoned and neglected children in Targovishte municipality. A minimum of 50 families from Targovishte municipality will receive practical support to improve the quality of life of their children. Another 50 families will receive additional knowledge about risky pregnancy and skills for care for children.

Activities: Roma mediators and social workers will work on 1) Early identification of “risky pregnancy” and risk of abandonment of the new-born babies; realisation of direct and continuous contact with the pregnant woman and her



family; accompanying and intermediation with health services; following up the pregnancy and participation in courses for pregnant women; filling in and submitting of different documents, etc. 2) Support to improve the health condition of children, aged 0-3 years and increasing the capacity of their parents and families. 3) Lectures on sexual education.

Target groups: 40 families, women and girls, living in Malcho Malchev quarter of Targovishte; 60 families from Targovishte villages – Goliamo Novo, Vardun and Liliak; compact Roma communities; members of Roma NGOs; Roma leaders and other active inhabitants – in total 100 persons; Institutions, organisations and local authorities that are directly concerned and have regulated duties in the filed of care for children and problems like abandonment and neglect of children.

Grant: 28 560 leva

Contacts: Nevena Madjarova
NGO Club, Targovishte
1, 30 January, Str., fl.3
7700, Targovishte
Tel. +359 601 / 63 425
clubngo@abv.bg
www.clubngo.org



2. Knowledge Association, Lovetch

Projec : At home

Aim: To support the strong sides of families and future mothers by offering then new services in Lovetch community on prevention of child abandonment during the most risky period – during pregnancy and first days after birth.

Activities: Identification and work with risk cases before child birth; School for parents; Prevention of child abandonment immediately after birth; Awareness campaigns; Youth discussions; Family consultant.

Target groups: Parents of children in danger of abandonment – mothers, fathers and widened families – around 150 persons; officers at institutions who's responsibilities are directly related with children at risk of abandonment – around 50 persons; Citizens of Lovetch municipality – circa 10 000 people will be target of the awareness campaign

Grant: 21 420 leva

Contacts: Donka Mihailova

Knowledge Association

44 Targovska Str., fl.4

5500, Lovech

Tel. +359 68 / 627 952

znanielovech@mbox.contact.bg

www.znanielovech.org



3. Sauchastie (Co-participation) Association, Varna

Project: Prevention of child abandonment in Roma community

Aim: Reducing the cases of child abandonment and institutionalisation in four Roma neighborhoods in City of Varna.

Activities: Raising community awareness on consequences of child institutionalisation; identification of families in risk, social and psychological work with such families; development of the capacity of young Roma parents and families and creation of negative attitude towards child abandonment and institutionalisation among youth people with risky sexual behavior.

Target groups: Families in risk of child abandonment and institutionalisation (lonely mothers; pregnant women with many children, living in social isolation; families which already have a child / children in placed in an institution; prostitutes; families with parents working abroad; minor parents); young people with risky sexual behavior (with many sexual partners; not practicing safe sex; with asocial behavior).

Grant: 29 700 leva

Contacts: Ilian Rizov

Sauchastie (Co-participation) Association

Vazrajidane, block 22, ap. 91

9020, Varna

Tel. +359 897 900 950

ilriz@yahoo.com





4. Chitalishta Pleven Public Fund Association, Pleven

Project: Family begins with the children

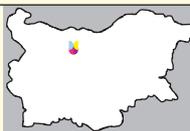
Aim: To test and introduce new model of work with children and their families, living in villages, by the network of local Chitalishte in order to prevent insufficient care and violence against children and their substituent institutionalisation.

Activities: Studying and identifying of concrete problems, needs and attitudes of target group as well as family and community environment; Introduction of new social services for children in risk and their families in villages of Pleven municipality; Building of sustainable functional organisational structures in rural Chitalishte for after-school activities to help children in their preparatory work for school, personal and creative development; Establishment of a Mobile center for social support; Establishment of local Community councils in five villages; Popularisation and multiplication of the introduced model within the network of rural Chitalishte on the territory of Central North Bulgaria.

Target groups: 60 children of Roma origin, aged 7-12 (from villages – Bukovlak, Bohot, Brashlianitsa, Tarnene and Yasen in Pleven municipality), living in extreme poverty, who have dropped out from school, living without parental care, raised by relatives or by a single parent, making their living only on social assistance. Some of these children have survived aggression and violence. Their extended families will be also involved in project activities. The project will address indirectly 584 children from five village communities, especially those at risks and in need of support

Grant: 26 660 leva

Contacts: Daniela Dimitrova
Chitalishta Pleven Public Fund Association
1 Vazrajidane Sq., office 311
5800, Pleven
Tel. +359 64 / 836 558
fond.plevenfond@gmail.com



5. Health and Social Development Foundation, Sofia

Project: Alternative services for parents' skills and support for children aged 0-5 as prevention to institutionalisation

Aim: Early prevention of Roma children aged 0-5 abandonment in specialised institutions through improvement of parents' skills and provision of early child development by introducing an integrated child care model based in the community.

Activities: Group training on parents' skills and health education of pregnant women and mothers of children at risk aged 0-3; Provision of individual social / psychological consultations and case work, directing and informing pregnant women / mothers of children aged 0-3; Provision of alternative service for daily activities for children aged 4-5 who don't attend kindergarten, increasing parents' capacity and consultations for their families.

Target groups: Children aged 0-5 from families in unequal social situation from Faculteta quarter, their parents and 240 pregnant women and mothers of children aged 0-3 (minor mothers or pregnant women and/or lonely and/or without income and/or home, with many children, who have problems in communication, have one or more children in risk, has one or more children with disabilities or a child from the family is already placed in an institution); 30 children aged 4-5 and their families (children who don't attend kindergarten; minor parents and/or without income and/or home; and/or have one or more children in risk; families who have institutionalised child)

Grant: 29 700 leva

Contacts: Elena Kabakchieva
Health and Social Development Foundation
17 Makedonia Buld., fl.4, ap.21
1606, Sofia
Tel. +359 2 851 81 08; +359 2 953 34 55
mail@hesed.bg
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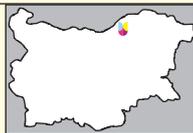


6. Catholic Organization Caritas, Ruse

Project: Active communities in prevention of institutionalisation of children and youth

Aim: Increasing community resources in Ruse and Vratsa municipalities to prevent accommodation of minor children in correctional institutions through recovering relations between family and children with deviant behavior from one side, community and children with deviant behavior from another side and recovery of damages caused to the community.

Activities: Establishing of mutual support groups for families of children with deviant behavior; family conferences; Work with children and their families (biological parents, adopting parents, foster families, relatives, guardians) to recover the relations in the family to build capacity to understand, accept and overcome child behavioral problems; Indirect work with the whole community and institutions to increase the level of understanding of the problem and to raise the awareness of



the community for support for children and their families.

Target groups: Children, performers of delinquent behaviour and their families; Minors who have committed crimes and their families; Children returned in Bulgaria under the Coordination mechanism for referral, care and protection of repatriated Bulgarian UAM and children – victims of trafficking returning from abroad; Children leaving institutions; Local community; Institutions and local power; Churches; Schools; Police, Court, Prosecutor's office.

Grant: 28 400 leva

Contacts: Yoana Terzieva

Caritas Ruse

3 Bogdan Voyvoda Str.

7002, Ruse

Tel. +359 82 821 512; Fax: +359 82 821 513

caritas@ruse.techno-link.com

www.caritas-bg.org





7. Karin Dom Foundation, Varna

Project: Development of a new social service "Early intervention" for children with special needs in the community

Aim: The aim of the project is to develop a new social service "early intervention"

in the community focused on the children with special needs and their families. It is based on providing support for families of babies and young children with disabilities by the members of an informal social network of people who have direct and indirect influence on the life of the mother, the family and the child.

Activities: The project is aimed at supporting the development of the social service "early intervention" by ten NGOs in Bulgaria through trainings, expert support and promoting the service. Qualified trainers on early intervention will support families to understand the disability and to develop their own capacity to apply positive intervention for their children. The new social service includes organizing mobile team of specialists who will help the consultants with evaluation and support for families with children with disabilities.

Target groups: The project is targeted at local communities and at representatives of ten NGOs in Bulgaria working with children with disabilities that will develop the new social service "early intervention". In total some 20 representatives of NGOs will be trained, who will form teams, elaborate project proposals and initiate the service in the respective municipalities. Direct beneficiaries are children with disabilities aged 0 – 4, their parents and extended families (in total 150 people from 10 municipalities).

Grant: 20 000 leva

Contacts: Mariana Nikolova
Varna 9010

St Nicolas ngb, post code 104

Tel. 052/ 302 517

Fax 052/ 302 516

karindom@karindom.org

www.karindom.org



8. Association of Patients with Facial Abnormalities and their Parents – ALA, Plovdiv

Project: Congenital disorders are not a reason for abandonment of children in institutions – a national parent's network for support

Aim: The aim of the project is to provide qualitative prevention of abandonment of children with disabilities and facial abnormalities through creating a parent's network for countenance. The role of the parents-for-contact will be to listen to the parents of new born babies with disabilities and to provide them with understanding, advice and information needed for raising children with disabilities.

Activities: Parents of children with disabilities will be trained and prepared so that they will give psychological support to parents of new born babies with disabilities. After a training conducted by experts in overcoming a psychological trauma and careful psychological evaluation parents-for-contacts will receive special cards and all materials needed for their engagement. They will be prepared how to react according to the concrete needs of the new parents. An algorithm for action in the case of a new born baby with disability will be developed based on the algorithm for babies born with facial abnormality. A team of experts will define the steps needed when a baby with disability is born and a written document with general conclusions will be produced. The model will be presented to the Ministry of Health, the Ministry of Social Policy, the State Agency for Child Protection and other institutions.

Target groups: The project is targeted at children born with disabilities and facial abnormalities and their families, medical specialists at neonatology and maternity hospitals in the country.

Grant: 9 425 leva

Contacts: Jana Angelova
Plovdiv 4002

66, Pechtersko chausee Bul., fl. 3

Surgical Clinics, Plastic and Craniofacial Surgery Ward

Tel/ fax: 032/ 60 29 35

office@ala-bg.org, www.ala-bg.org



9. Institute for social services in the community Foundation, Sofia

Projec: We are the network

Aim: The project aims to mobilize the community and professional resources in Aitos municipality for initiating and delivery of early support for families with children at risk provided by a local

network of specialists (GPs, psychologists, policemen, educators) and people from the small community (members of the extended family, neighbours, friends).

Activities: Families at risk will be supported through an innovative model for a short term social work with the family. It includes consultations, social work with the families and their networks, direct assistance in coping with the risk and feedback from all participants. Practical guide for short term social work with families with children at risk will be developed. This



work shall be structured as a social service for the family and shall be used by specialists in the whole country.

Target groups: The target groups include children at risk (risk from neglect and abandonment, street children, drop outs, victims of violence, children with disabilities, children from poor families etc.) and their families (parents, siblings, members of the extended family) in municipality of Aitos.

Grant: 16 900 leva

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Sofia 1220

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icssbg@gmail.com

www.icss-bg.org





10. Helping Hand Foundation, Dobrich

Project: Support for families and children for a better life

Aim: Introduction of new effective practices for timely and adequate support for children, families and young mothers at risk in the municipalities Dobrich

and Dobrichka aimed at improving the quality of life and limiting the number of children placed in institutions

Activities: The activities are based on a new approach in the work of the team aimed at early prevention for identification of families at risk and early intervention in a form of social support. Information for families, children and pregnant women in villages and the neighborhoods will be collected with the support of mayors, general practitioners and the local communities. Case work will be applied on the base of assessment of the needs. Potential sources of support, the strong and the weak sides of parents, children and pregnant women at risk as well as opportunities for positive influence will be identified. Early intervention of a social worker in the first hours after a baby has been born for whom there are indicators that might be left in a institution have been planned for the successful prevention work. Personal contact will be one of the main characteristics of a prevention work in the maternity clinic. Consultation regarding the motives and the possible options in overcoming the problems will be offered. The activities also include meetings and discussions with students on themes like reproductive health, contraceptives, sex transmitted diseases, child development and the need of children to be raised in a family environment.

Target groups: Twenty pregnant women at risk of abandon-



ing their children in institution; 50 young mothers for whom there is a signal from the maternity clinic that they are planning to leave their child; 50 families (and their children), who already have one or more children placed in an institution or the family has expressed an intention to place a child in a social home; families where the parents have no income or a house to live; families with serious health problems, parents who are not able to provide conditions for the physical and emotional development of their child; children at risk of dropping out of school; neglected children etc.

Grant: 15 380 leva

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Dobrich 9300

j.k. Dobrotiza bl. 9 ent. B floor 3 ap. 6

Tel.: +359 58 588 920

office@hhf.bg

www.hhf.bg



11. First of June Association, Biala Slatina

Project: Prevention of abandonment of children in the municipalities of Biala Slatina and Kneja

Aim: Creation of conditions for support for families in a crisis situation in the municipalities of Biala Slatina and Kneja

so that they do not leave their children in an institution

Activities: The activities on prevention include individual, group and mobile social work delivered by a team of social worker, psychologist and other specialists. The model consist of identification of families at risk; work on plans for support; following the cases; development of data bases. The participation of parents and children in the agreements on the necessary support will take them out of the passive role of recipients of help. The identification of families at risk of abandoning their children will be done by a social worker in each municipality through visits to the Roma neighbourhood, visits to the general practitioner and maternity clinic; meetings with Roma leaders; collection of information in main stream schools and other institutions as well as communities. Trainings for basic parental and social skills for parent's groups and volunteers are planned. The project activities include also campaign about the opportunities given to families. Four campaigns will be organised for collecting funds and goods for support for poor families in each municipality.



Target groups: The target groups include 40 families at risk to abandon their children in the municipalities of Biala Slatina and Kneja. These are families with low income, many children, single parent families, young and single mothers, parents working abroad, grandparents taking care for children, families with chronicle diseases and disabilities, without home or income to live, families with children recently re-integrated in the family that are at risk of going back to an institution.

Grant: 13 750 leva

Contacts: Natalia Kostadinova

Biala Slatina 3200

14 Maritza street

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sdjuf@abv.bg

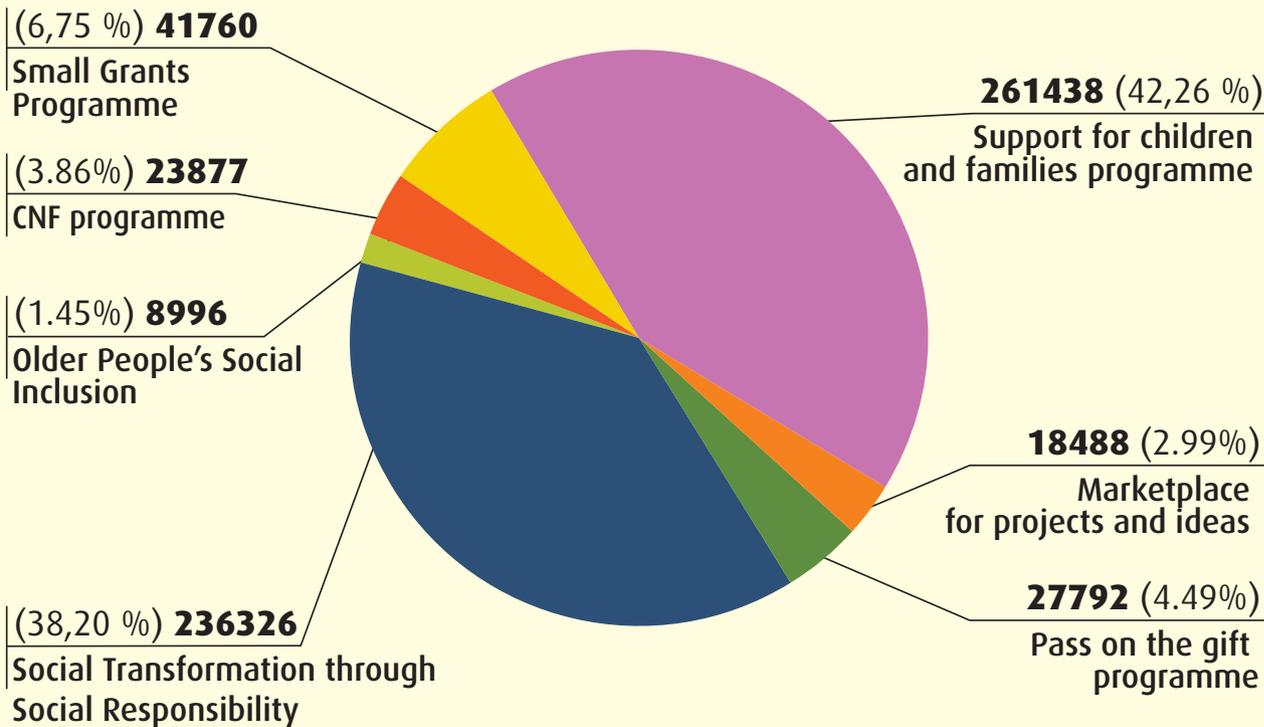
<http://1june.dveri.bg>



Financial report



Expenditures 2010 by programmes



Total: 618677



Balance sheet as of 31.12.2010

ASSETS			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
A. Subscribed unpaid capital	01000		
B. Net present (long-term) assets			
I. Intangible assets			
Total for Group I	02100	0	0
II. Fixed Assets			
Installations and others	02230	3	2
Paid advances and tangible assets in progress	02240		
Total for Group II	02200	3	2
III. Long-term Financial Assets			
Total for Group III	02300	0	0
IV. Deferred tax	02400		
Total for Part B	02000	3	2

ASSETS			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
C. Current Assets			
I. Inventory			
Total for Group I	03100	0	0
II. Accounts Receivable			
Total for Group II	03200	0	0
III. Investments			
Total for Group III	03300	0	0
IV. Cash			
Cash and accounts in the country	03410	2473	2133
Cash in hand (BGN)	03411		1
Foreign currency cash in hand (BGN equivalent)	03412	5	3
Check-in accounts	03413	2468	2129
Blocked cash	03414		
Cash equivalent	03415		
Cash in hand, including in overseas bank accounts	03420	0	0
Total for Group IV	03400	2473	2133
Total for Part C	03000	2473	2133
D. Prepaid expenses	04000		
Total Assets (A+B+C+D)	04500	2476	2135



Balance sheet as of 31.12.2010

LIABILITIES			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
A. Equity Capital			
I. Subscribed capital	05100	0	0
II. Premia on issued shares	05200		
III. Reserve from subsequent valuations	05300		
IV. Revenue reserve			
Reserve as per the Articles of Association	05430		
Other reserves	05440	1183	1035
Total for Group IV	05400	1183	1035
V. Profit (loss) carried over from previous years			
Total for Group V	05500	0	0
VI. Current profit (loss)	05600		
Total for Part A	05000	1183	1035
B. Provisions and similar liabilities			
Total for Part B	06000	0	0
C. Liabilities			
Loans under separate-entry debt loan agreements	07100	0	0
Accounts payable due to financial enterprises	07200	0	0
Received advance payments	07300	0	0
Accounts payable due to suppliers	07400	0	0

LIABILITIES			
Sections, Groups, Items	Code	thousand BGN	
		Current year	Previous year
a	b	1	2
Liabilities under insurance policies	07500	0	0
Liabilities to Group subsidiaries	07600	0	0
Liabilities to associated undertakings or jointstock companies	07700	0	0
Other liabilities	07800	4	0
Up to 1 year	07801	4	0
Over 1 year	07802	0	0
including:			
Due to the employees	07810	0	0
Insurance liabilities	07820	0	0
Tax liabilities	07830	0	0
Total for Part C	07000	4	0
Up to 1 year	07001	4	0
Over 1 year	07002	0	0
D. Revenues relating to future periods and financing	08000	1289	1100
including:			
Financing	08001	1289	1100
Revenues relating to future periods	08002		
Total Liabilities (A+B+C+D)	08500	2476	2135

Financial statement on the income and expenditures for the year 2010 (For non-profit activities)

Name of the Expenditure	Code	(thousand BGN)	
		Current year	Previous year
a	b	1	2
I. Activity expenditures			
A. Expenditures for regulated activities			
1. Donations	65511	305	91
2. Other	65512	227	198
Total for Part A	65510	532	289
B. Administrative expenditures	65520	86	79
Total for Group I	65500	618	368
II. Financial expenditures			
3. Interests	65611		
4. Negative differences from investment activities	65612	4	
5. Negative differences from exchange rates	65613		
6. Other	65614		
Total for Group II	65600	4	0
III. Additional expenditures	65700		
IV. Loss from economic activities	65800		
V. Total expenditures	65900	622	368
VI. Result	65950	148	169
Total (V + VI)	65990	770	537

Name of the Expenditure	Code	(thousand BGN)	
		Current year	Previous year
a	b	1	2
I. Activity income			
A. Income from regulated activities			
1. Donations with conditions	66511	622	368
2. Donations without conditions	66512	26	73
3. Membership fees	66513		
4. Other	66514		
Total for Group I	66500	648	441
II. Financial income			
5. Interests	66611	122	96
6. Income from co-participation	66612		
7. Positive differences from investment activities	66613		
8. Positive differences from exchange rates	66614		
9. Other	66615		
Total for Group II	66600	122	96
III. Additional income	66700		
IV. Profit from economic activities	66800		
V. Total income	66900	770	537
VI. Result	66950	0	0
Total (V + VI)	66990	770	537



Отчет за паричния поток за 2010 година

Name of the money flows	Code	Current year	Previous year
a	b	1	2
I. Availability of the amounts as of January 1st	66200	2133	1922
II. Money flow from non-economic activities			
A. Income from non-economic activities			
Donations with conditions	66211	811	410
Donations without conditions	66212	26	73
Membership fees	66213		
Income from insurance initiatives	66214		
Compensation for insurance	66215		
Bank and exchange activities	66216		
Other	66217	122	96
Total for Part A	66210	959	579
B. Expenditures for non-economic activities			
Donations	66221	305	91
Salaries	66222	71	64
Social security	66223	12	13
Bank and exchange activities	66224		
Services	66225	113	133
Other	66226	118	67
Total for Part B	66220	619	368

Name of the money flows	Code	Current year	Previous year
a	b	1	2
C. Net money flow from non-economic activities	66230	340	211
III. Money flow from economic activities			
A. Income from economic activities			
Sell of actives and services	66241		
Clients	66242		
Bank and exchange activities	66243		
Other	66244		
Total for Part A	66240	0	0
B. Payments for economic activities			
Payments for services and actives	66251		
Payments for suppliers	66252		
Taxes	66253		
Bank and exchange activities	66254		
Others	66255		
Total for Part B	66250	0	0
C. Net money flow from economic activities	66260	0	0
IV. Availability of amounts as of December 31st	66300	2473	2133
V. Changes in the availability of amounts during the year	66400	340	211



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ДОКЛАД НА НЕЗАВИСИМИЯ ОДИТОР

До Акционерите на
Фондация Лале

Доклад върху финансов отчет

Ние извършихме одит на приложен финансов отчет на Фондация Лале ("Дружеството"), включващ счетоводен баланс към 31 декември 2010 година, отчетите за приходите и разходите и за паричните потоци за годината, завършваща на тази дата, и бележки, включващи обобщено оповестяване на съществени счетоводни политики и друга пояснителна информация.

Отговорност на ръководството за финансов отчет

Ръководството е отговорно за изготвянето и достоверното представяне на този финансов отчет в съответствие с Националните счетоводни стандарти за финансови отчети за малки и средни предприятия, приети от Министерски съвет, и за такава система за вътрешен контрол, каквато ръководството определи като необходима за изготвянето на финансов отчет, който да не съдържа съществени отклонения, независимо дали те се дължат на измама или грешка.

Отговорност на одитора

Нашата отговорност се свежда до изразяване на одиторско мнение върху този финансов отчет, основаващо се на извършената от нас одит. Нашият одит бе проведен в съответствие с изискванията на Международните одиторски стандарти. Тези стандарти налагат спазване на стичните изисквания, както и одитът да бъде планиран и проведен така, че ние да се убедим в разумна степен на сигурност доколко финансовият отчет не съдържа съществени отклонения.

Одитът включва изпълнението на процедури, с цел получаване на одиторски доказателства относно сумите и описанията, представени във финансовия отчет. Избраните процедури зависят от преценката на одитора, включително оценката на рисковете от съществени отклонения във финансовия отчет, независимо дали те се дължат на измама или на грешка. При извършването на тези оценки на риска одиторът взема под внимание системата за вътрешен контрол, свързана с изготвянето и достоверното представяне на финансовия отчет от страна на предприятието, за да разработи одиторски процедури, които са подходящи при тези обстоятелства, но не с цел изразяване на мнение относно ефективността на системата за вътрешен контрол на предприятието. Одитът също така включва оценка на уместността на приложените счетоводни политики и разумността на приблизителните счетоводни оценки, направени от ръководството, както и оценка на цялостното представяне във финансовия отчет.

Считаме, че получените от нас одиторски доказателства са подходящи и достатъчни за формирането на база за изразяване на нашето одиторско мнение.



Мнение

По наше мнение, финансовият отчет дава явна и честна представа за финансовото състояние на Дружеството към 31 декември 2010 година, както и за неговите финансови резултати от дейността и за паричните потоци за годината, завършваща на тази дата, в съответствие с Националните счетоводни стандарти за финансови отчети за малки и средни предприятия, приети от Министерски съвет.

Гилбърт МакКол
Управител

Добрина Калоянова
Регистриран одитор

КПМГ България ООД

София, 23 август 2011 година





REPORT OF THE INDEPENDENT AUDITOR

To the shareholders of the Tulip Foundation

Statement on the financial report

We carried out an audit of the attached financial report of the Tulip Foundation (referred to as "the Company" hereafter) which includes: the balance sheet for the period ending 31 December 2010, the statements of income & expenditure and the statement of turnover for the year ending on this date, as well as a summary statement of the current accounting policies and other relevant information.

Responsibility of the Management for the Financial Report

The Management is responsible for the preparation and fair presentation of the financial report in accordance with the National Financial Reporting Standards applicable to the financial statements of small and medium-sized enterprises, adopted by the Council of Ministers. The Management is also responsible for the implementation of an internal control system which the Management deems necessary for the preparation of financial statements free of substantial deviations, regardless of whether due to fraud or error.

Responsibility of the Auditor

Our responsibility is limited to expressing an audit opinion on the present financial report, based on the audit performed by us. The audit was carried out in accordance with the requirements of the International Audit Standards. The Standards require compliance with certain ethical norms as well as for the audit to be planned and implemented in a way to provide reasonable assurance that the financial report does not contain any major deviations.

The audit includes the application of procedures aimed to obtain audit evidence in relation to the amounts and

disclosures shown in the financial report. Procedures are selected at the auditor's discretion and include the assessment of the risk of any major deviations in the financial report, regardless of whether due to fraud or error. For the purposes of risk assessment, the auditor takes into consideration the internal controls system, related to the preparation and the fair presentation of the financial report on behalf of the Company, in order to design audit procedures suitable for the given conditions, and not aimed at expressing an opinion on the efficiency of the internal control system of the Company. The audit also includes an assessment of the appropriateness of the accounting policies applied and the approximate accounting evaluations done by the Management, as well as an assessment of the overall presentation in the financial report.

We believe that the audit data obtained by us are appropriate and enough for the formation of the basis on which to express our audit opinion.

Opinion

It is our opinion that the financial report presents a true and fair picture of the financial situation of the Company for the period ending on 31 December 2010, as well as for the financial results of its activities and money flows for the year ending on the above date in compliance with the National Financial Reporting Standards applicable to the financial statements of small and medium-sized enterprises, adopted by the Council of Ministers.

(signed)
Gilbert McCaul
Manager

(signed)
Dobrina Kaloyanova
Registered Auditor

KPMG Bulgaria
Sofia, 23 August 2011

Stamped



Tulip Foundation

Tulip Foundation, Annual report 2010

Pictures: Archive Tulip Foundation

Design: Obelisk design

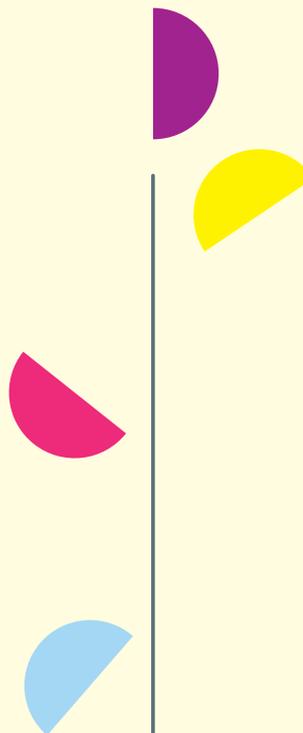
ING BANK, Sofia branch

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IBAN in BGN: BG92 INGB 9145 1001 7292 15

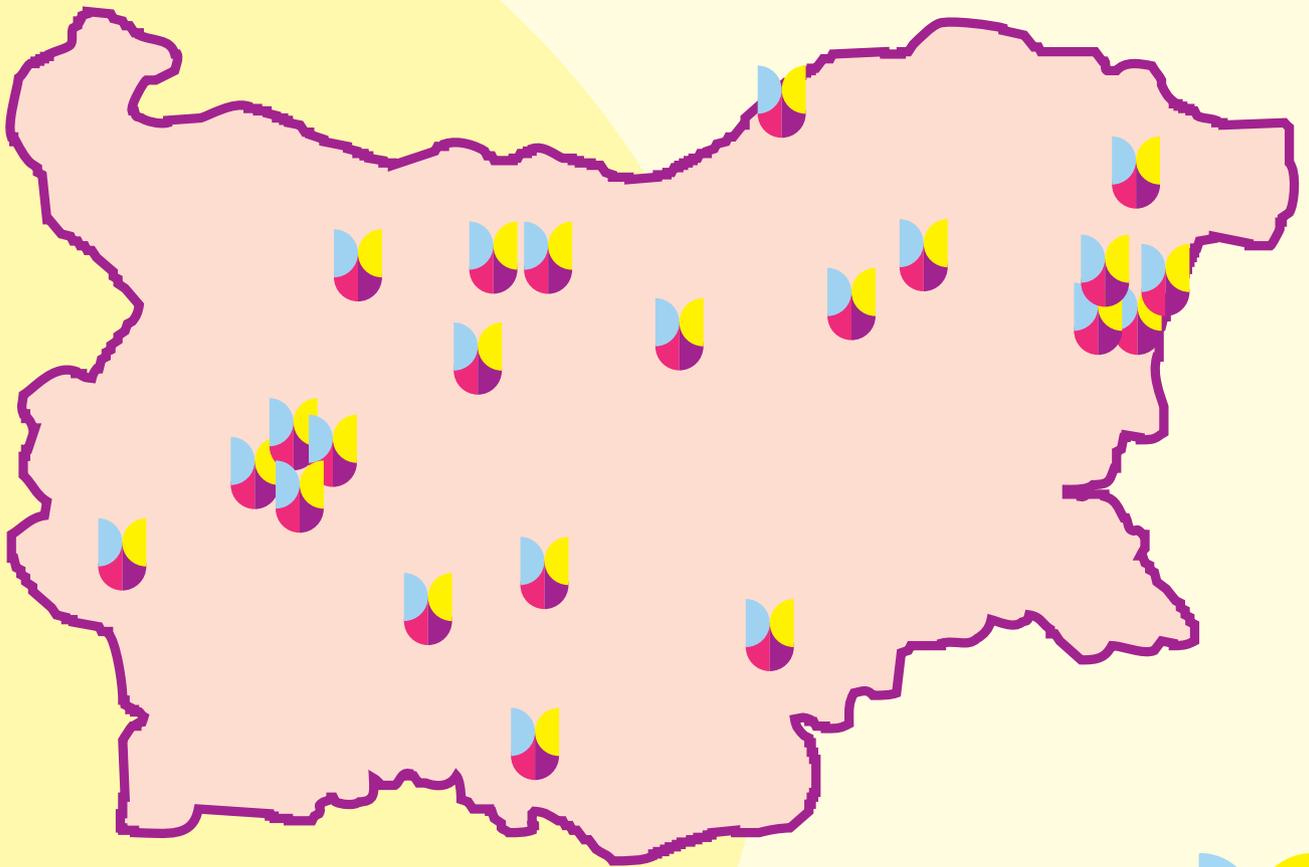
IBAN in EURO: BG15 INGB 9145 1401 7292 10

IBAN in USD: BG28 INGB 9145 1101 7292 19



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